

ProcTek

e-Buying Partner

India's best private digital platform for
procurement of products



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www.proctek.in

Inspired by Matex Technologies Legacy

Proctek was created from the Trusted House of Matex Technologies, India's 1st B2B E-commerce marketplace. India's leading and most reputed private online E-negotiation portal operating in the specialized space of buying and selling surplus inventory.



350+

Transactions
per month



4 K Cr

Transaction
Value



20+

Industries
Industry Agnostic



20K+

Validated
SMEs



15+

Branches
PAN India



800+

Large
Organizations



Incorporated
in 1995



Venture Capital
backed



ISO 9000, 27000 certified.
IT 2000 Compliant.



120 + strong
team

Biz Buy Simplified



Proctek is a **digital procurement platform** for businesses of all types and all sizes. With a focus on efficiency, cost-effectiveness, and strategic sourcing, we enable our clients to **optimise procurement operations** and drive sustainable growth.

Offerings

Revolutionise your Procurement Process with Proctek

We simplify and streamline every aspect of your procurement operations, from sourcing to purchasing and vendor management.



E-negotiation

The ultimate solution for procurement teams who want to optimise costs, streamline processes, and ensure compliance with faster and simple process flows.



Digital Vendor Rating

An advanced private customized grading system that uses artificial intelligence to grade an organization based on different parameters.



Cluster Buying

A platform for group purchases for several plants or locations inside a large organization or several smaller organizations for their procurements.

E - Negotiation

Streamlines and centralises all your sourcing efforts from RFPs and RFQs to BOQs and e-auctions



1. Vendor Onboarding

Simplify your vendor onboarding by collecting, verifying and assessing compliance of vendor details with the associated GST and PAN.



3. Vendors Price Comparison

Receive multiple quotes from trusted vendors, enabling you to choose the best offer that meets budget and quality standards.



5. Vendor Selection and Price Approval

Select the most capable vendor through vendor comparison reports generated based on e-auction dates.



7. Easy Integration with Other Systems

Enable seamless data exchange and enhanced efficiency with easy integration with systems such as ERP software or vendors' portals.



2. Request for Quote

Reduce your administrative burden by generating and sending comprehensive RFQs to vendors in minutes.



4. E-auction

Take advantage of large cost reductions through modern, transparent and effective bidding procedures.



6. Audit Trail

Benefit from improved transparency and accountability through detailed audit trails of negotiation activities like transactions, user activities and document revisions.

Vendor rating



1. Risk Assessment

Get a true picture of your vendors, customers and distributors by identifying their strengths and weaknesses with the help of our proprietary algorithm



3. AI-backed Analysis

Leverage unparalleled business advantage with Proctek Vendor Rating by matching your business with the right partner, using our exhaustive AI-backed analysis with zero human intervention



5. Detailed Report

Access credible reports that provide a 360-degree view of comprehensive business data including financials, references and overall brand legitimacy within seventy-two hours



2. In-Depth Analysis

Develop robust vendor management strategy with data-backed evaluation on suppliers, with deep insights on risk valuation



4. Better Decision Making

Identify areas of risks to improve decision making and explore an untapped credible supplier base



System-Driven Algorithm

Get a single pane view of key performance parameters powered by our proprietary algorithm that connects to 27 APIs for an in-depth analysis

Cluster Buying



1. Vendor Evaluation

Get access to quick and objective vendor evaluation for cluster purchases through the Proctek platform's Vendor Rating system



3. Enhanced Supplier Chain Management

Gain a procurement advantage through carefully curated suppliers to meet the aggregated demand for various products



2. Price Discovery for Aggregated Demand Management

Detailed audit trails of negotiation activities like transactions, user activities and document revisions help improve transparency and accountability.

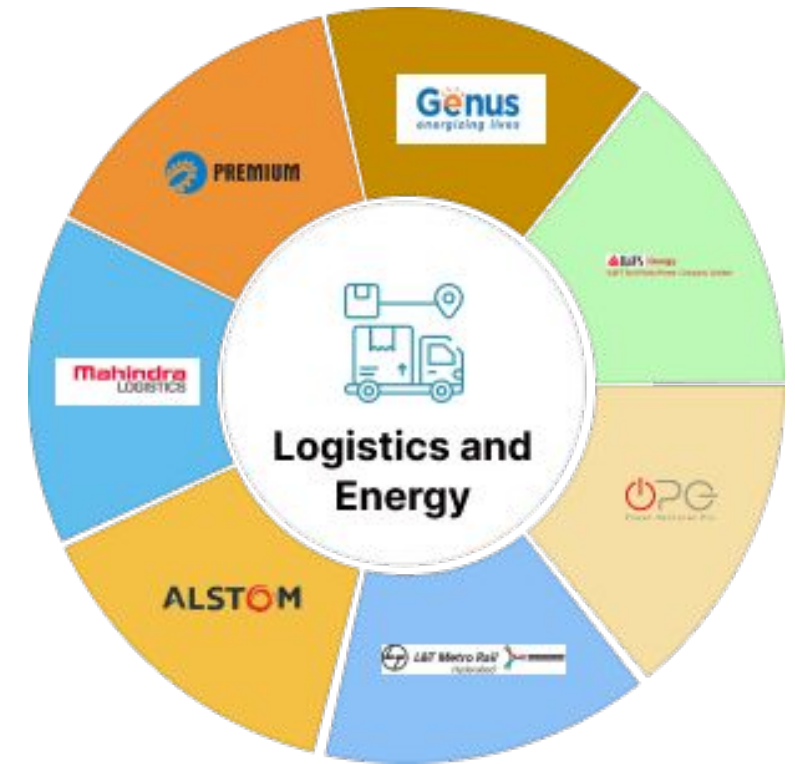
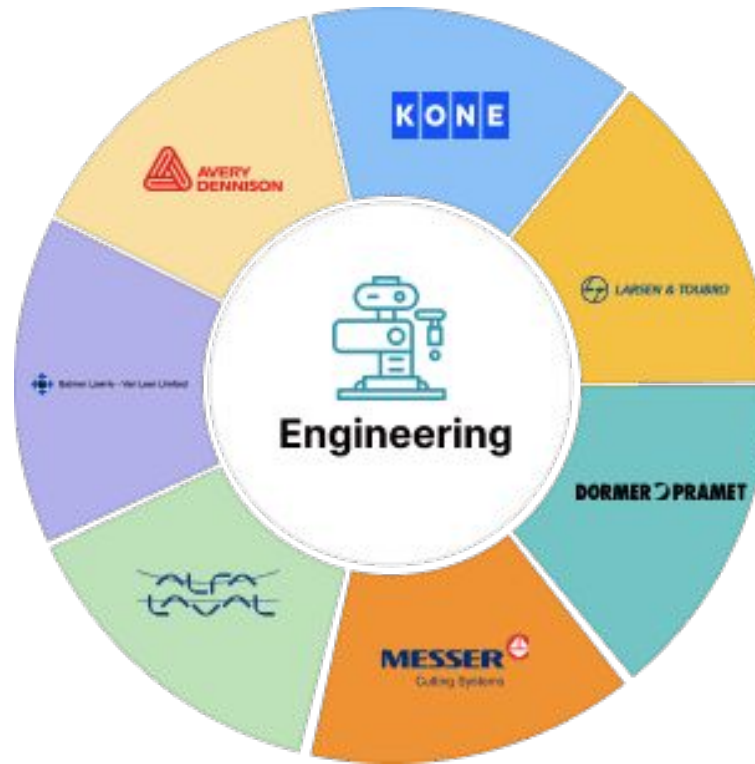
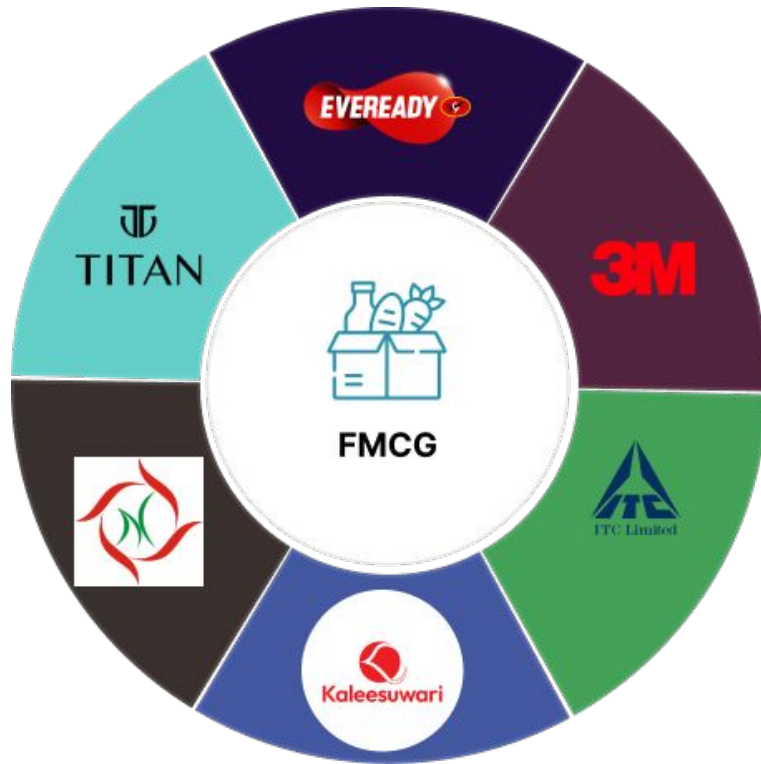


4. Vendor Payments

Get a single pane view of key performance parameters powered by our proprietary algorithm that connects to 27 APIs for an in-depth analysis

Top Brands Love Proctek

Our partners see huge value in the form of transparency, savings, audit trail, & sustainability



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Proctek delivers for you

Transparency

Benefit from complete transparency in a secure SaaS environment

Harness the power
of the Proctek
advantage across
your organization

Ease-of-use

Simple and easy-to-use interfaces with customizable flows

Data Security

we ensure the highest standards of security to protect your data

Reliable Vendor Base

Gain access to credible suppliers across industry and product categories

Time and Cost savings

Shortened procurement cycles and savings upto 10%

Reports and Analytics

Experience the convenience of customised reports at the click of a button



Purchase Manager

Easier to Use and Reduces mundane laborious process, Track all spends at a click of a Button

CPO

Vendor Discovery, Price Discovery, Price Optimisation, Control / Monitor over purchase schedules, Spend Management, Cost Squeeze initiative and Reports

CFO

Controls from Risk Management perspective, Savings, Spends under Management

CEO

Creates confidence on the process, governance

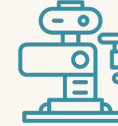


Benefits for all stakeholders

35+ Products & Services categories



Electronics and telecom...



Engines and mechanical...



Furniture and linen



Building industry



Chemical industry...



Electrical and nuclear equ...



Energy fuel and water



Food



General traders...



Handling and storage plan ...



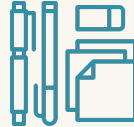
Heating ventilation...



Livestock and fish



Measuring and testing...



Paper and board



Printing and publishing



Hardware, ironmongery...



Information technology



Means of transport



Paper on board



Plastic products



Services to business



Transportation and logistics



Basic Metal Products



Chemical base materials



Civil engineering and building...

How e-negotiation works

4 easy steps to achieve
superior results



1



List your requirements

2



Invite Vendors

3



Schedule Event

4



View Reports

Technology Spec

Use of Cloud Services



Compute



Storage



Networking

Benefits of Cloud Infrastructure



Scalability



Redundancy



Disaster Recovery



API Friendly

Front
End

HTML, CSS, jQuery, Angular

Back
End

Laravel – PHP, Node js

Database

MYSQL

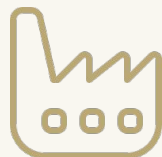
Cloud
Services

AWS

Proctek's Performance Metrics

FY:22-23

Our numbers track the story of our growth over the years and stand testament to the immense benefits our clients are reaping with the help of the Proctek platform.



57+
Industries



3000+
Events



1,500 Cr+
Savings for clients



2100+
RFQs Floated



140+
Buyers



4000+
Sellers

How a 10,000 Crore FMCG Giant Reduced Purchase Cycle Time, Saved Money and Achieved their Purchase Goals - In a Single FY!

Challenge

The client was looking for a platform to resolve complex procurement negotiation requirements. The platform needed to provide an automated, easy-to-use procurement process where they could reduce their purchase cycle time and optimize procurement at an economical cost.

Solution

The company signed up with the Proctek platform to focus its procurement activities at a single-stop shop. The platform was tried as a one-time initiative with three categories. The initiative rapidly gained traction over FY 22-23 into twelve procurement categories.

Impact

The client, extremely happy with the automated procurement process and savings in purchases, is continuing to leverage the platform after three years, and has expanded the scope of procurement activity on Proctek to four factories and is planning to integrate its ERP system with the Proctek platform.

Success Metrics



Rs 164 Cr

Transaction Value



92

Events



80

Vendors



11

Product Categories



3 Day

Reduction cycle time



5.5%

Savings. ~Rs 8CR FY

How a Fortune 500 company saved 8% in costs on key spend categories

Challenge

Manual negotiations are often fraught with risks, since any mistakes or missing information could lead to huge losses. They are time consuming and not sustainable for a large number of negotiations or purchases. The client too faced these challenges and decided to tackle them head-on!

Solution

The client used Proctek's multi-model RFQ (Request for Quote) negotiation module to enable strategic sourcing. The online platform allowed for quick and easy communication and information exchange. The user-friendliness led to high participation from vendors who benefited from the much-needed access to large buyers.

Impact

Using Proctek has allowed the clients' suppliers to compete for contracts and get access to one of the largest companies in the world. The client can now easily connect with several sellers across geographies. The e-negotiation environment ensured that the client saved direct material costs and procure supplies/ services at genuine market rates with increased transparency.

Success Metrics

**Rs 90 Cr**

Transaction Value

**13**

E-negotiation Events

**100%**

Transparency

**3 Day**

Reduction cycle time

**8%**

Savings

How the Indian arm of a German MNC leveraged the Proctek technology platform to solve procurement challenges

Challenge

The client's procurement process, reliant on third-party ERPs and negotiation software, yielded unsatisfactory outcomes. Seeking an independent, user-friendly, and universally accessible module for multi-departmental procurement negotiations became imperative.

Solution

Proctek's platform not only resolved existing challenges but also offered bespoke customisation. The user-friendly module revolutionised vendor interactions, enabling round-the-clock, multi-department procurement events and swift online deal closures.

Impact

An impressive 11% annual savings through increased online negotiations and expedited closures. Moreover, the seamless digital e-negotiation process improved operational efficiency while providing transparent, centralised sourcing.

Success Metrics

**Rs 214 Cr**

Transaction Value

**234**

Online Negotiations

**33**

Product Categories

**11%**

Savings

**1.9K**

Suppliers

What our Customers Say



Best product on the market

I think Proctek is the best product on the market. We evaluated a few solutions but liked that it was the fastest and cost-efficient to set up across all our geographies. It's a great platform for anyone who would like to create transparency and audit trail in their procurements. We now have one of the best procurement standards in the industry.



A beautiful tool & concept

Proctek has come up with beautiful tool & concept, which help us in freight cost reducing and transparency in the system.



Strengthened our logistics

With Proctek we have successfully strengthened our logistics. We have expanded into new lanes and now we can source vehicles at the right cost, with best transporters from the market.



System with commercial benefits

Proctek helped us put a system in place with commercial benefits for the procurement value of most complex and critical product line of our business – from day one of its implementation.



Reduction of procurement process cycles.

The web-based e-Procurement System is very user-friendly, lite and covering all the major functionalities which suits Public Sector Practices. Its use has helped in reduction of Procurement Process Cycles.



LARSEN & TOUBRO

Accelerated negotiation process

A task that would usually take our team a week or more is now accomplished in 1-2 days with real time negotiation software. It not only accelerated the negotiation process that helped us maintain transparency amongst our stakeholders but also provided exceptional savings. Time saved in tender finalizations.

Thank You!

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Contact us for a demo



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