

Surplustek

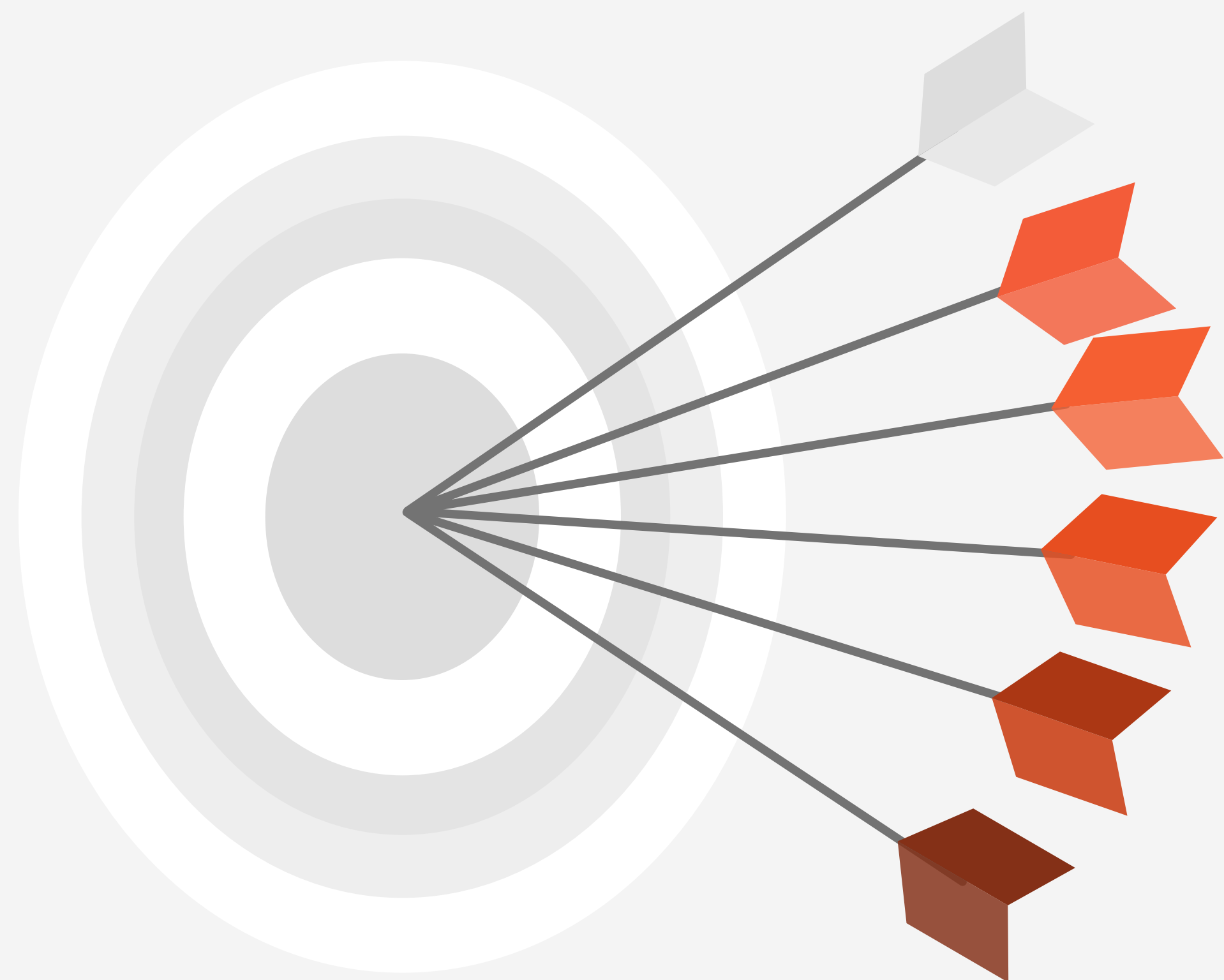
Turning Your Surplus into Cash



www.surplustek.in

Powered by **Matex**
Technologies

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Matex Technologies—the hub for digitized E-commerce solutions

Matex
> Technologies <

since 1995

01

India's 1st Digital B2B Marketplace—**Since 1995**

02

India's largest private exchange player

03

Extensive **client base** of 800+ across industries

04

Active **vendor base** of 20000+ across all products & services

05

End-to-end solutions for business value chain (buying & selling)

One of the Key Challenges for companies is to deal with Surplus finished goods which gets created constantly due to the demand and supply mismatch.



Inventory into Cash

We Manage Your Surplus Inventory and Turn them into Cash

SurplusTek is a digital online platform for businesses designed to streamline the management and sale of surplus inventory.

It leverages cutting-edge technology to showcase products and find the right buyers across locations, thereby enhancing efficiency and sustainability in surplus management.



01

Surplus finished goods

02

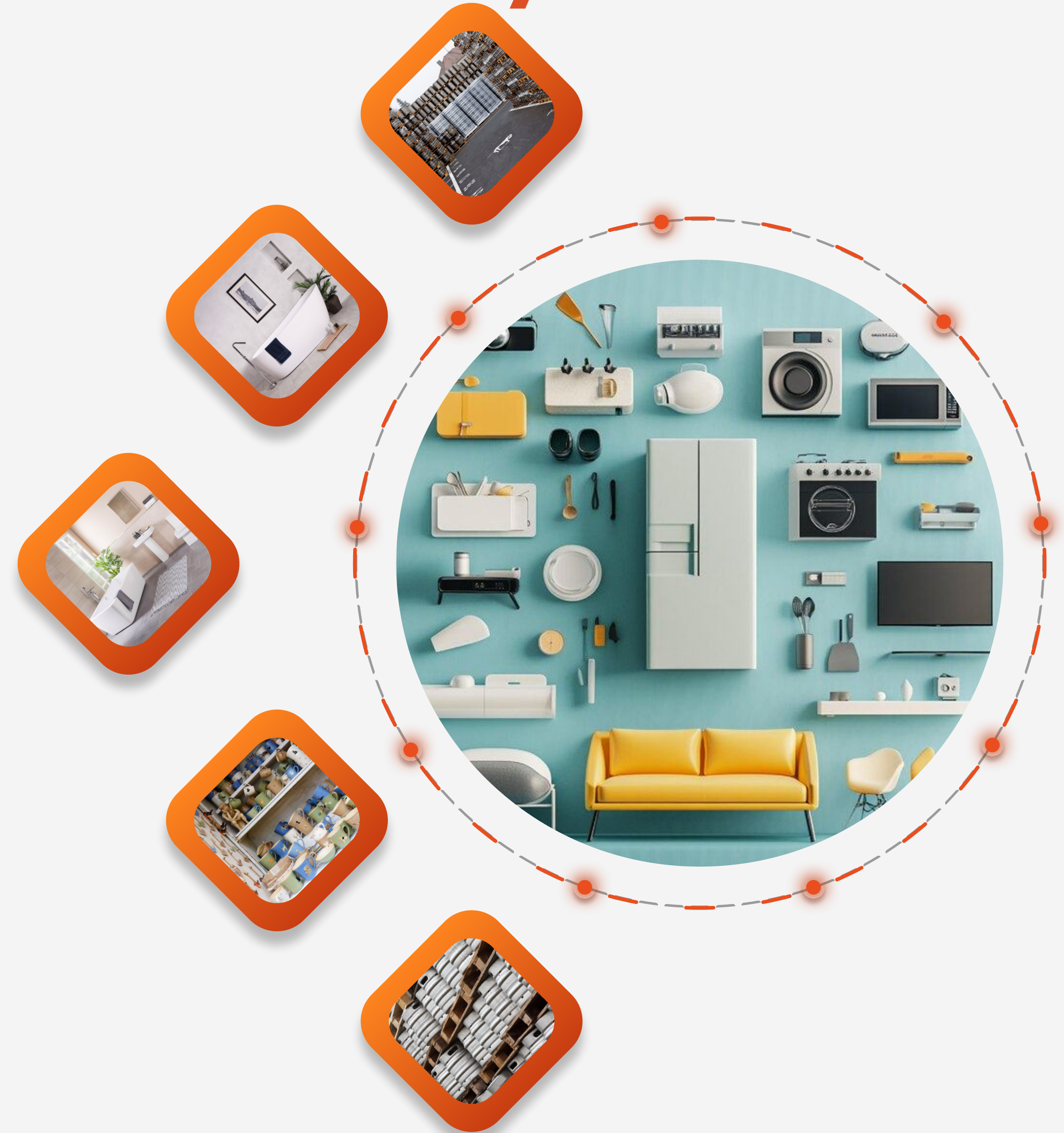
Surplus spares

03

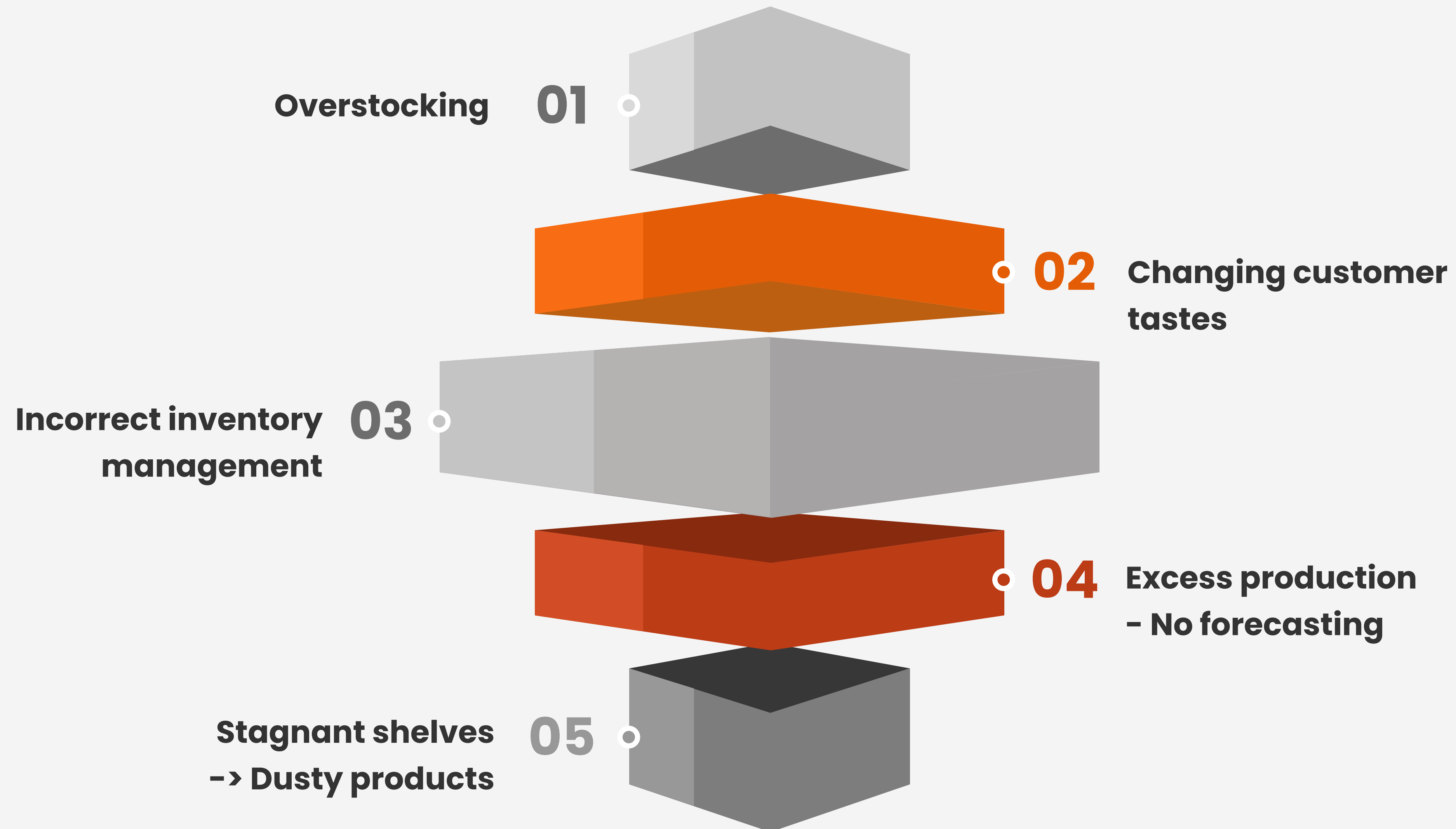
Slow-moving products

04

Non-moving products



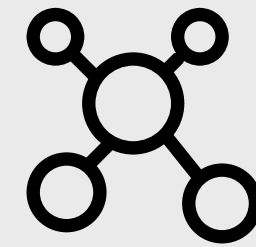
Customer Challenges



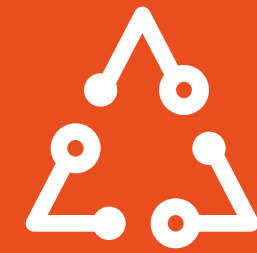
Surplus Inventory **Invites**



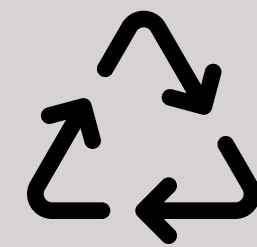
**Connect with a broad network
of buyers across locations**



Effective streamlined process



Connect to recyclers



**Guidance & support from our
dedicated team**



Connect to end users



**Robust technology
(Listing --> Sales)**



**Giving a New
Life to Your
Stock!!!**

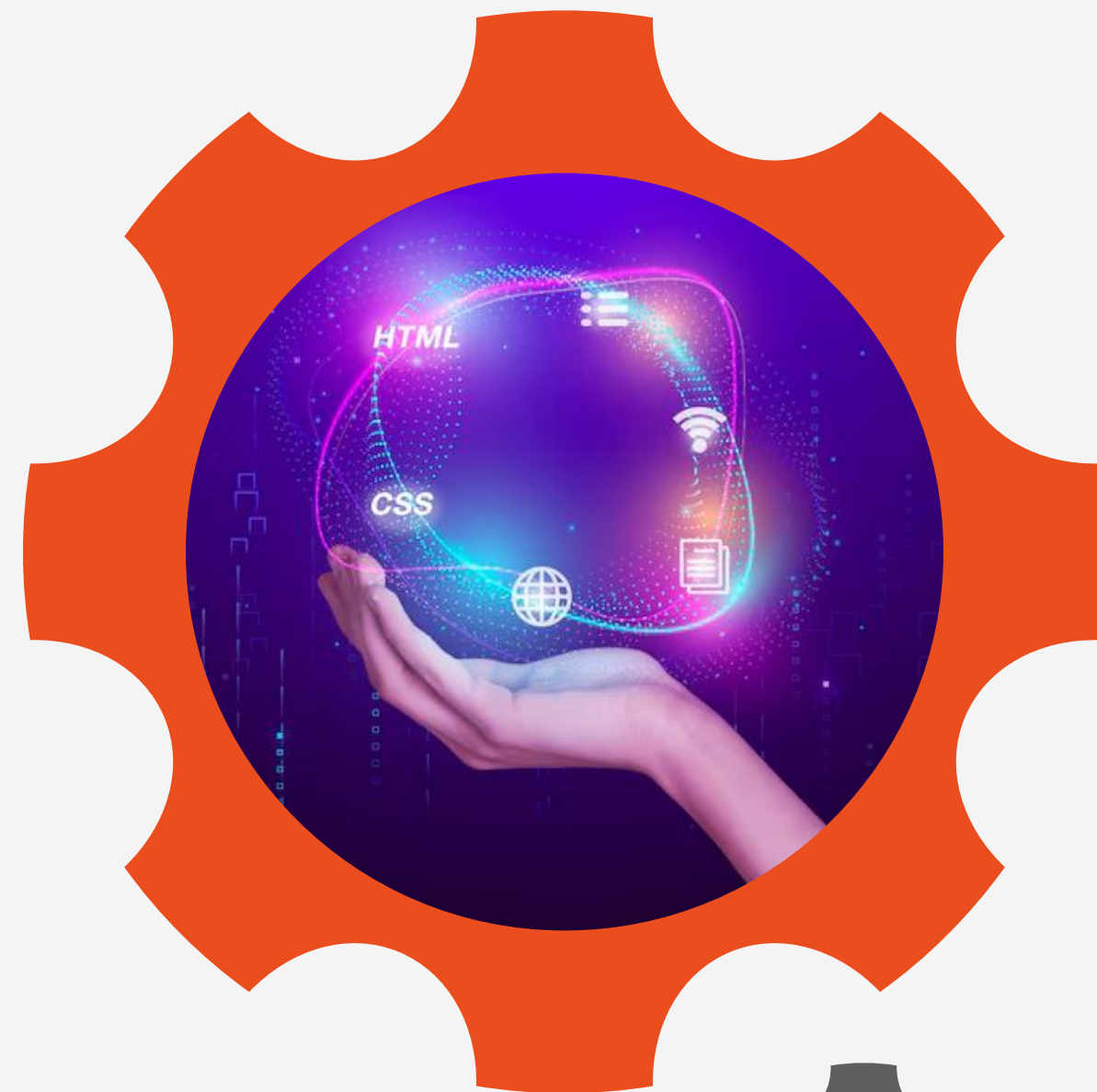
Key Benefits for Buyer



Key Benefits for **Seller**



Technology **We Use**



Front-end

Angular | jQuery |
Bootstrap | HTML | CSS



Back-end

Laravel (PHP)



Database

Mysql

Cloud Services

AWS





Secure Development Practices

Utilizing secure coding practices in Angular, jQuery, and Laravel, we mitigate vulnerabilities and ensure the integrity of our applications from development to deployment.



Ongoing Risk Management

Through continuous risk assessment and management, we proactively identify and address potential security threats, maintaining a secure and compliant environment.



Data Protection

Our web applications ensure robust data protection with encryption, secure access controls, and continuous monitoring.



Regulatory Compliance

We adhere to GDPR, HIPAA, and PCI-DSS, ensuring our applications meet all legal requirements.

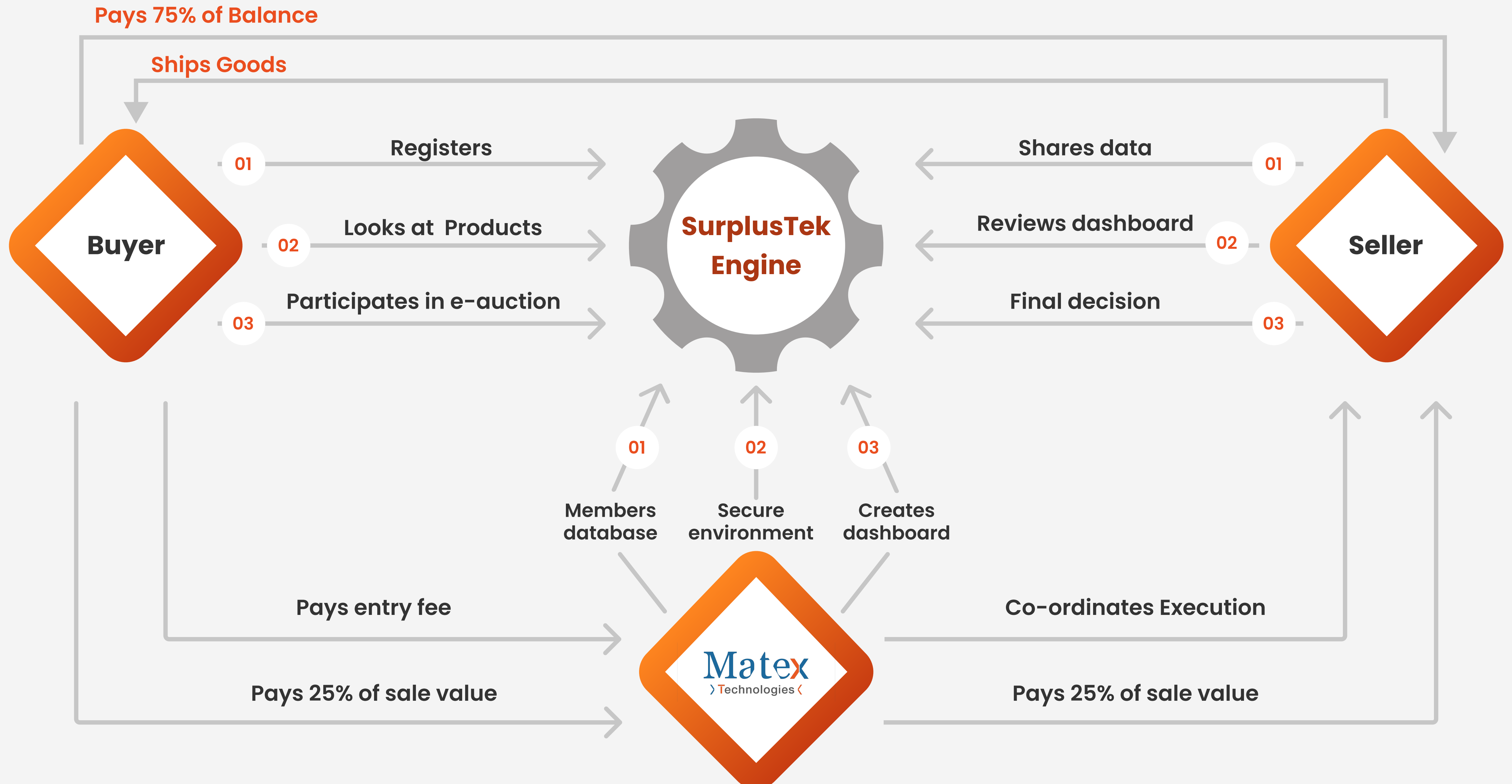


Cloud Security

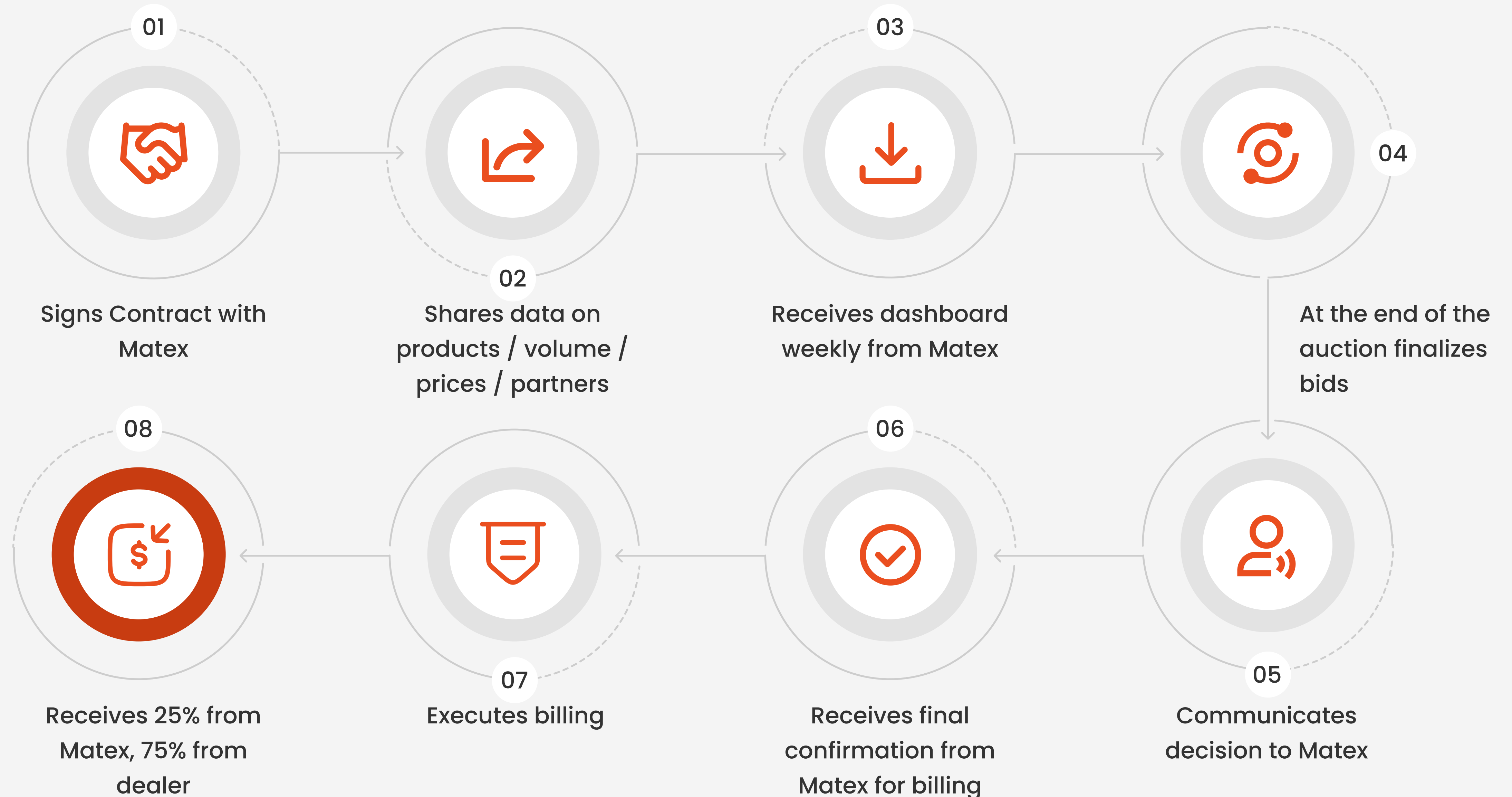
Using AWS, we implement multi-factor authentication, firewalls, and regular security audits to safeguard data.

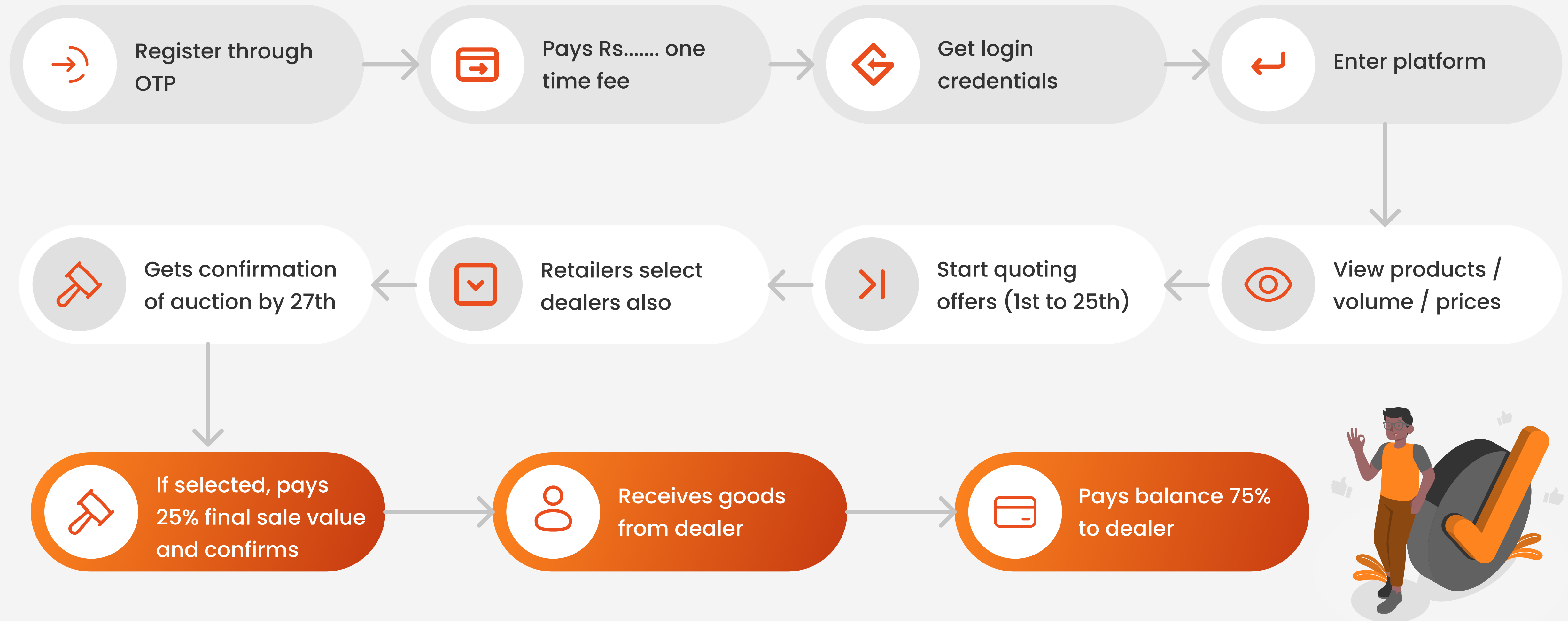


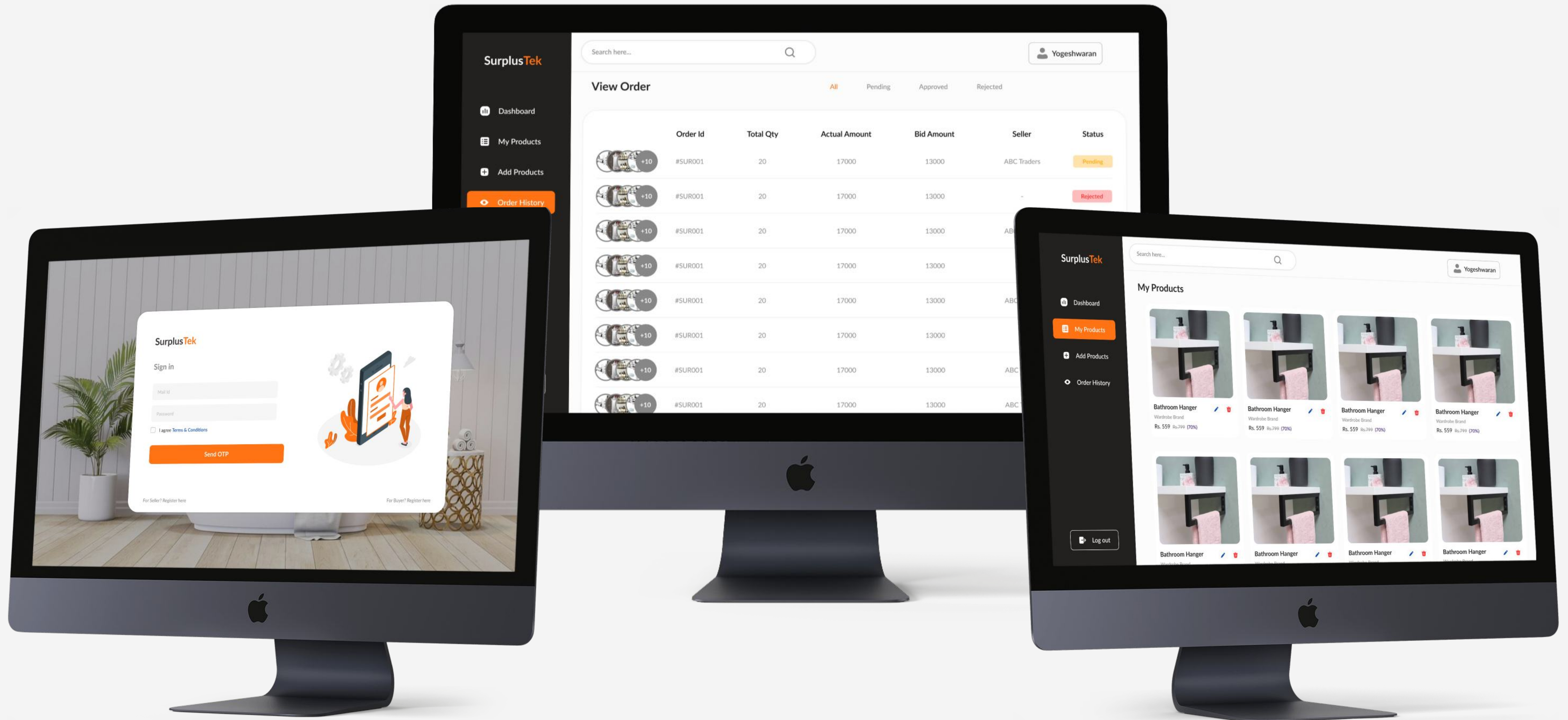
SurplusTek – Big Picture!











Fixed Model

- For every month an all inclusive fixed fee of **Rs. 2,00,000 (Rupees Two Lakhs only)**
- This will cover all expenses of database maintenance, digital marketing, active promotion, telecom charges, auction execution, reports generation, cash flow management, etc.
- The fee payable is **50% in advance** and balance along with the invoice at the end of the month.



Variable Model

- For every month a basic minimum fixed fee of **Rs. 1,00,000 (Rupees One Lakh only)** PLUS - a variable fee based on the success in terms of final billing value of the month - @2% of the net sale value.
- This will cover all expenses of database maintenance, digital marketing, active promotion, telecom charges, auction execution, reports generation, cash flow management, etc.
- The fee payable is **Rs. 1,00,000** in advance and balance along with the invoice at the end of the month.

Our commitment to excellence and customer satisfaction is at the core of everything we do.



We look forward to the opportunity to serve you!!!

Surplustek

Thank You

Let's Start Counting Cash

