Surplustek

Turning Your Surplus into Cash



www.surplustek.in

















Matex Technologies-the hub for digitized E-commerce solutions









One of the Key Challenges for companies is to deal with Surplus finished goods which gets created constantly due to the demand and supply mismatch.

About SurplusTek







Matex turns your Surplus Inventory into Cash



We Manage Your Surplus Inventory and **Turn them into Cash**

SurplusTek is a digital online platform for businesses designed to streamline the management and sale of surplus inventory.

It leverages cutting-edge technology to showcase products and find the right buyers across locations, thereby enhancing efficiency and sustainability in surplus management.

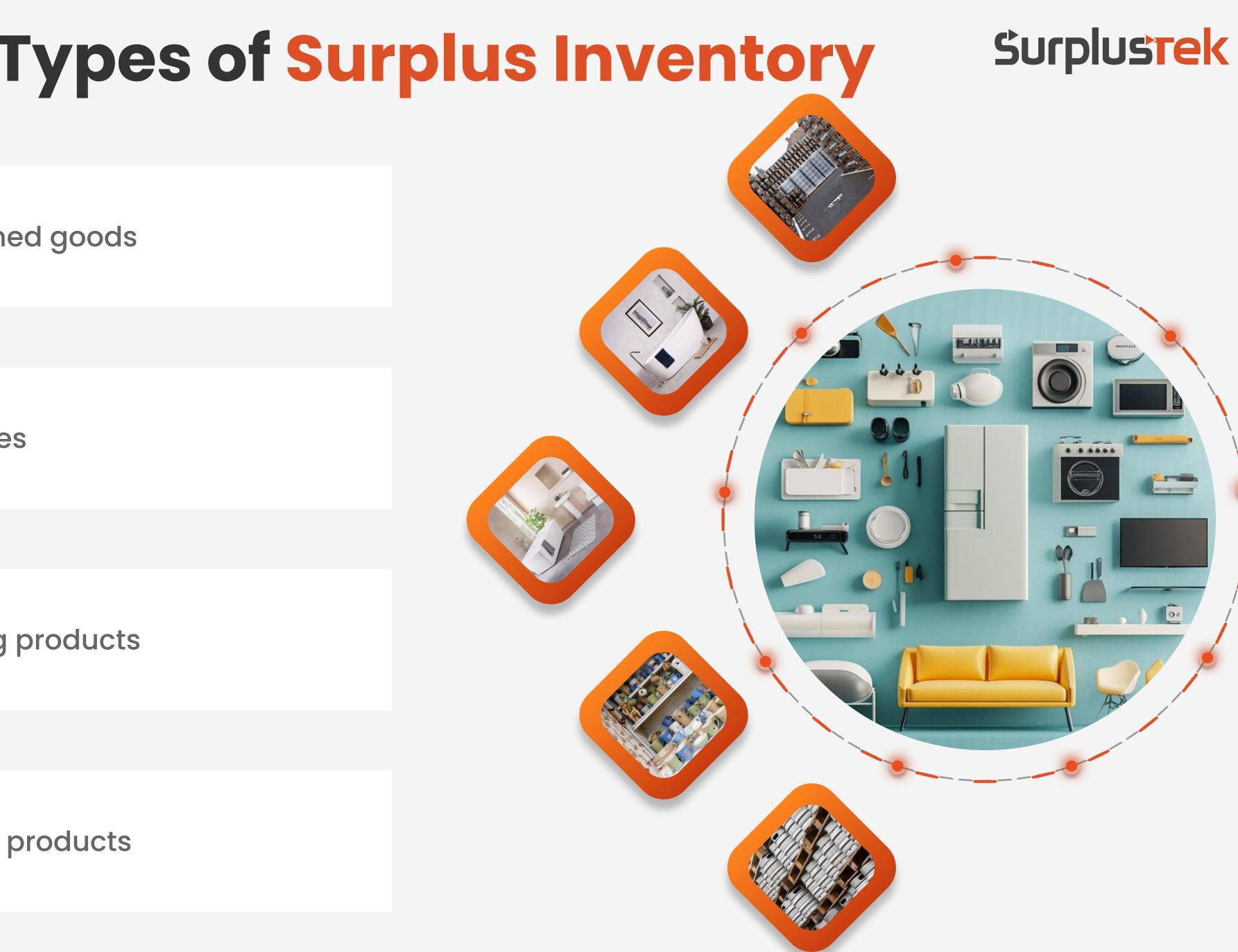


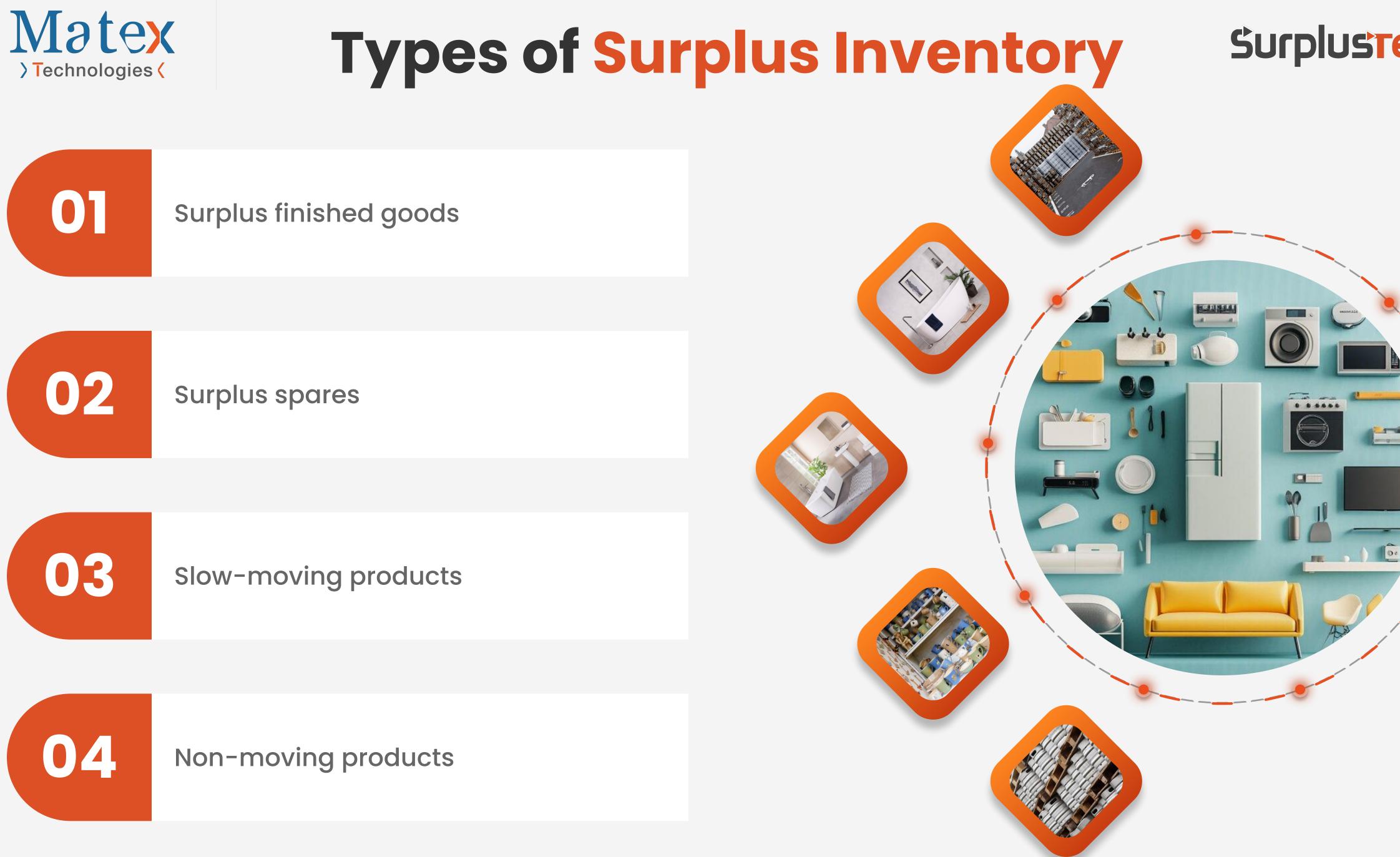










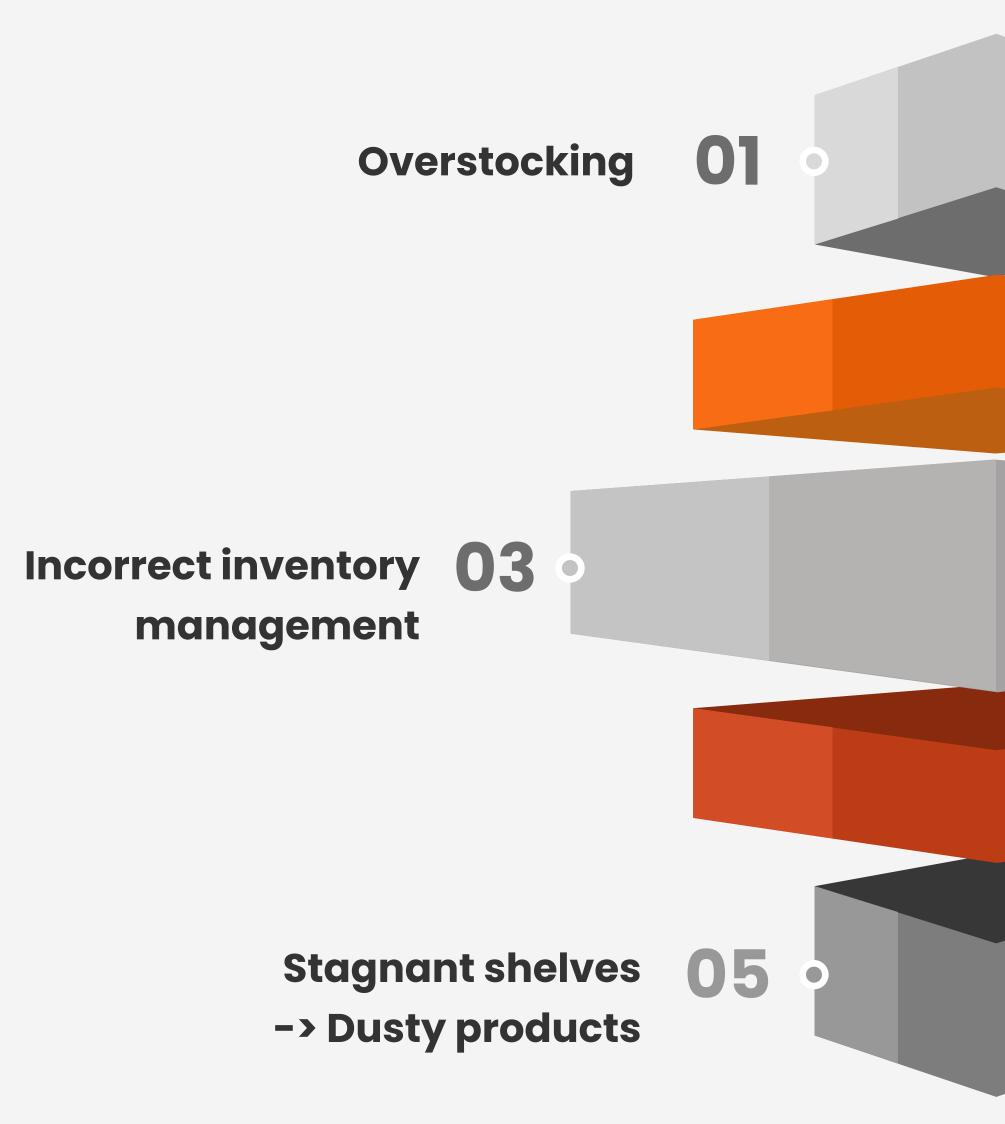












Customer Challenges

Surplustek

02 **Changing customer** tastes

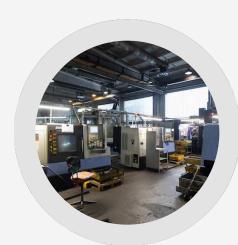


- No forecasting

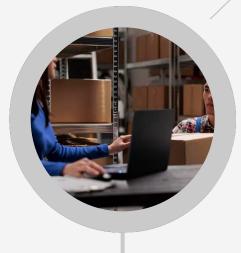




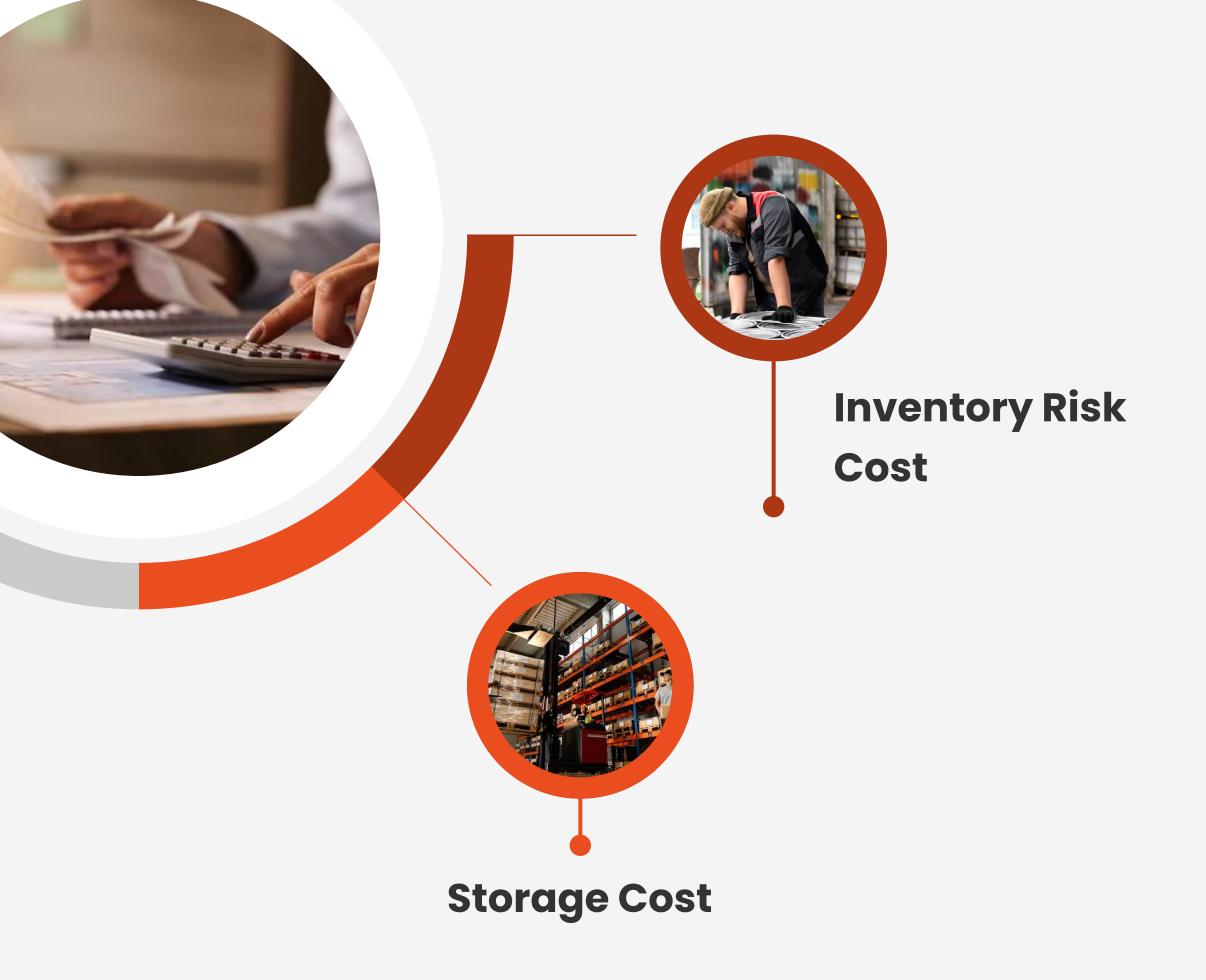
Surplus Inventory Invites



Capital Cost



Inventory Service Cost









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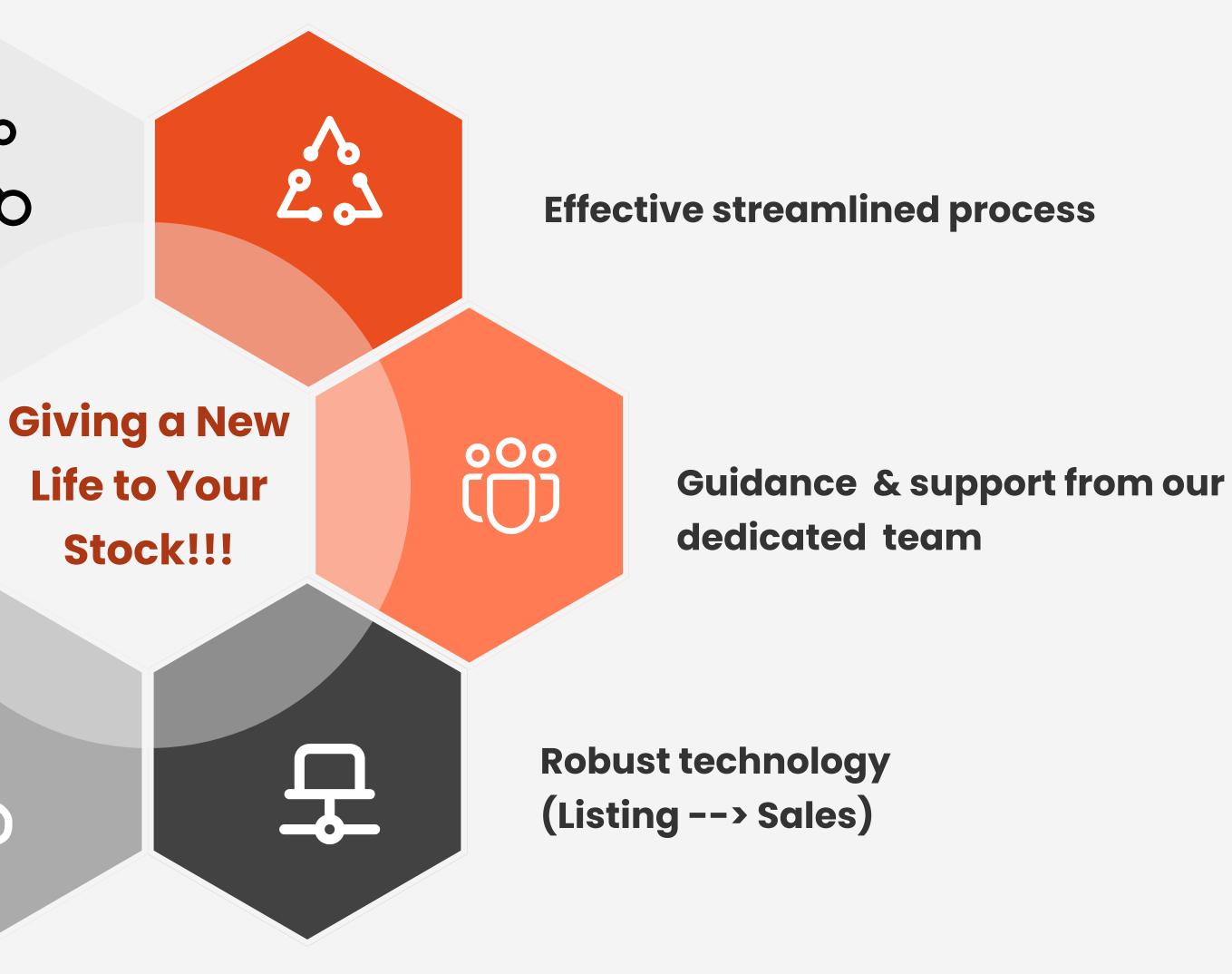
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Connect with a broad network of buyers across locations





SurplusTek Solutions









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Buy at a good price

high-quality surplus products at Access competitive prices, providing significant savings compared to new items.

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Direct Access to Sellers

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Connect directly with sellers and surplus material owners, facilitating easier transactions and better deals.

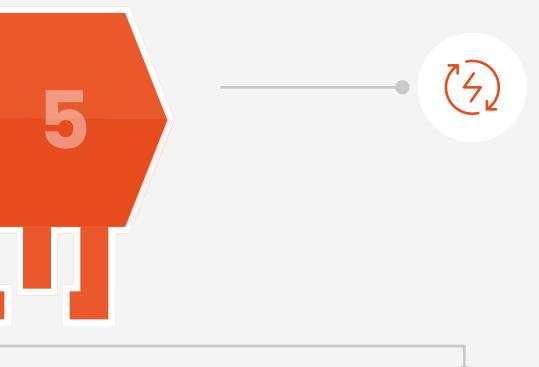
Key Benefits for Buyer

Surplustek



Diverse Product Selection

Explore a wide range of surplus goods across various categories, giving you more options to meet your needs.



Sustainable Purchasing

Contribute to environmental sustainability by purchasing surplus items and reducing waste.



Streamlined Acquisition

Benefit from an efficient and straightforward purchasing process, saving time and effort in sourcing products.











Storage Cost Reduction



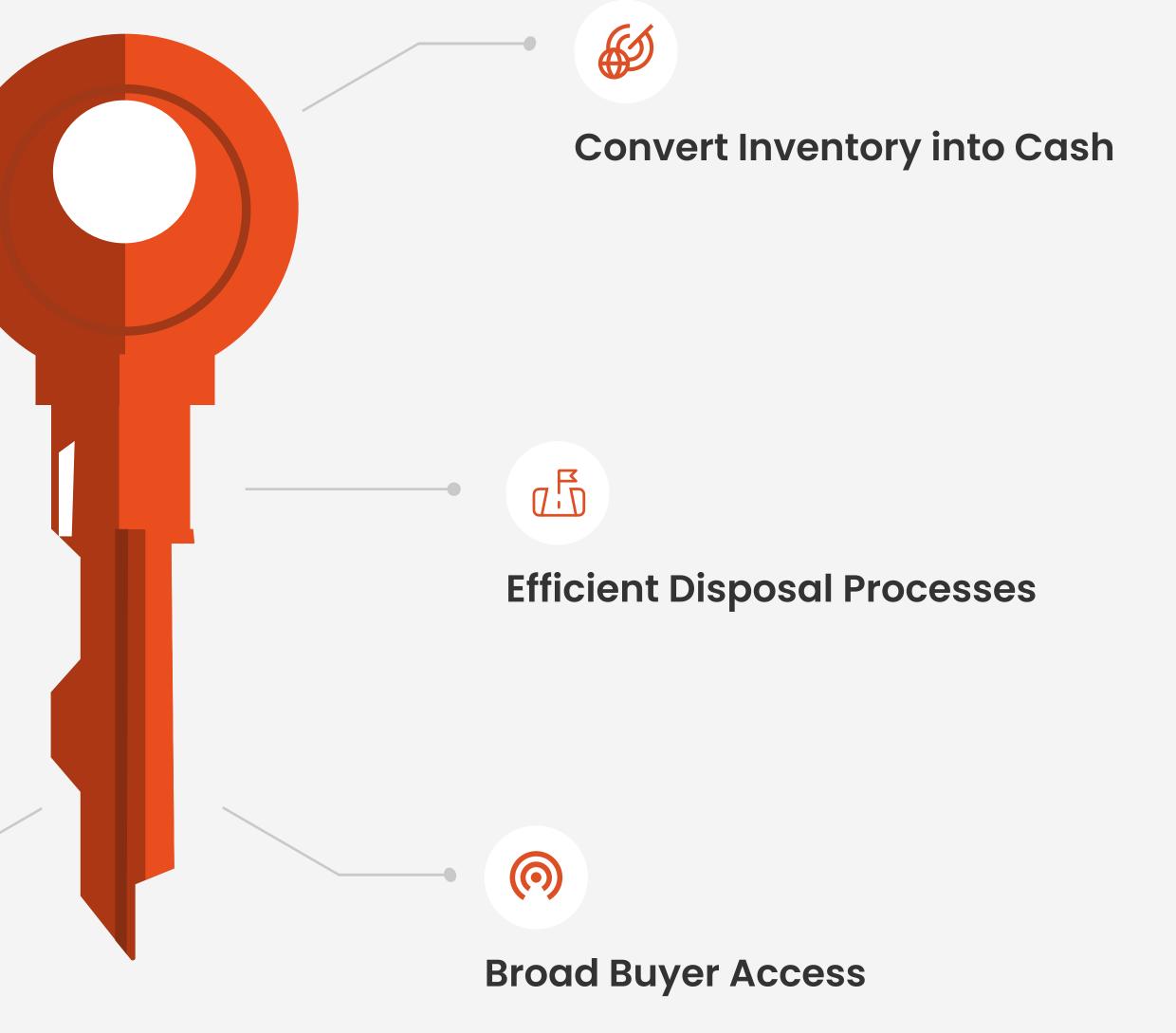
Waste Minimization



Sustainable Waste Management

Key Benefits for Seller



















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Secure Development Practices

Utilizing secure coding practices in Angular, jQuery, and Laravel, we mitigate vulnerabilities and ensure the integrity of our applications from development to deployment.

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Ongoing Risk Management

Through continuous risk assessment and management, we proactively identify and address potential security threats, maintaining a secure and compliant environment.

Security & Compliance

Surplustek



Data Protection

Our web applications ensure robust data protection with encryption, secure access controls, and continuous monitoring.



Regulatory Compliance

We adhere to GDPR, HIPAA, and PCI-DSS, ensuring our applications meet all legal requirements.



Cloud Security

Using AWS, we implement multi-factor authentication, firewalls, and regular security audits to safeguard data.









Matex Net Private Limited



37/22, Chamiers Towers, 6th Floor, Chamiers Road Towers, Teynampet, Chennai – 600 018, Tamil Nadu, India.

Bureau Veritas Certification Holding SAS - UK Branch certifies that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the Management System Standard detailed below.

Standard

ISO/IEC 27001:2013

Scope of certification

INFORMATION SECURITY COVERING,

1. PROVIDING ONLINE AUCTIONS AND SUPPORTING SERVICES SUCH AS PREPARATION OF AUCTION CATALOGUE, INSPECTION OF ASSETS AND COLLECTION OF EMD

2. SOFTWARE APPLICATION DEVELOPMEN	T AND MAINTENANCE FOR
MANAGING ONLINE AUCTIONS	

STATEMENT OF APPLICABILITY, VERSION NO:- 10.0, DATED:- 20-12-2023

Original cycle start date:	01 April 2021
Recertification cycle start date:	28 March 2024
Subject to the continued satisfactor this certificate is valid until: 31 Oc	ory operation of the organisation's Management System, stober 2025
Certificate No. IND.24.5543/IS/U	Version: 1 Issue date: 28 March 2024
Signed on behalf of BVCH SAS Jagdheesh N. MANIAN Director – CERTIFICATION, Sou Commodities. Industry & Faciliti	th Asia

Floor, 66 Prescot Street, London, E1 8HG, United Kingdom

Bureau Veritas (India) Private Limited (Certification Business) 72 Business Park, Marol Industrial Area, MIDC Cross Road "C", Andheri (East), Mumbai - 400 093, India,

Further clarifications regarding the scope of this certificate and the applicability of the management system requirements may be obtained by consulting the organisation To check this certificate validity please call + 91 22 6274 2000

Security and Compliance

a multi-layered security approach. We are compliant with industry ISO certifications (ISO 27001:2013 & 9001:2015) and adhere to the IT Act 2000.

Security & Compliance

- We ensure platform security through
- standards and regulations, including

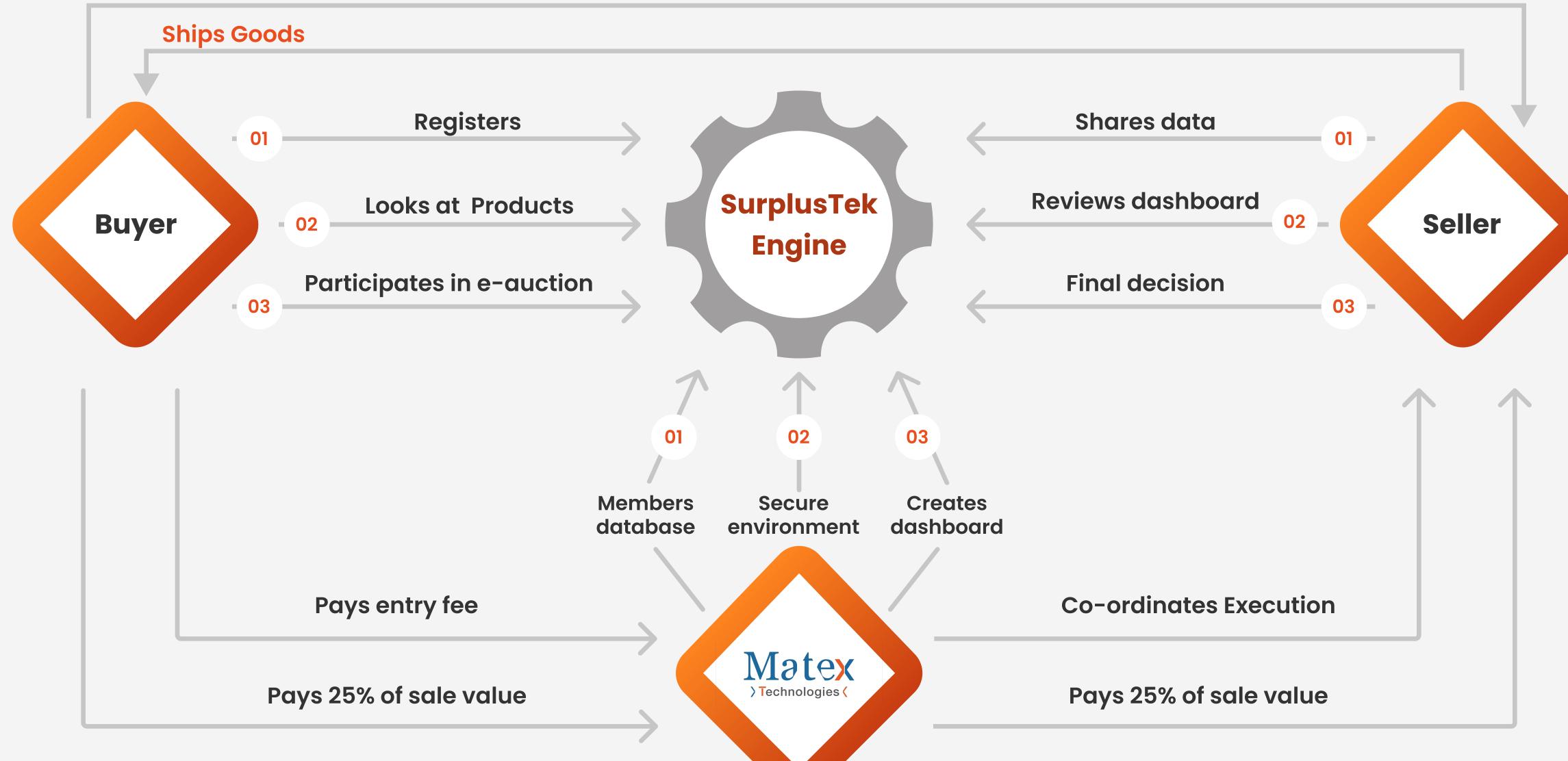
B U R E A U VERITAS	Matex Net Private Limited
Certification	System of Trust System of Trust 37/22, 6th Floor, Chamiers Towers, Chamiers Road, Teynampet, Chennai – 600 018, Tamil Nadu, India. Bureau Veritas Certification Holding SAS – UK Branch certifies that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the Management System Standards detailed below.
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	this certificate is valid until: 27 April 2027 Certificate No. IND.24.2636/QM/U Version: 1 Issue date: 24 April 2024







Pays 75% of Balance



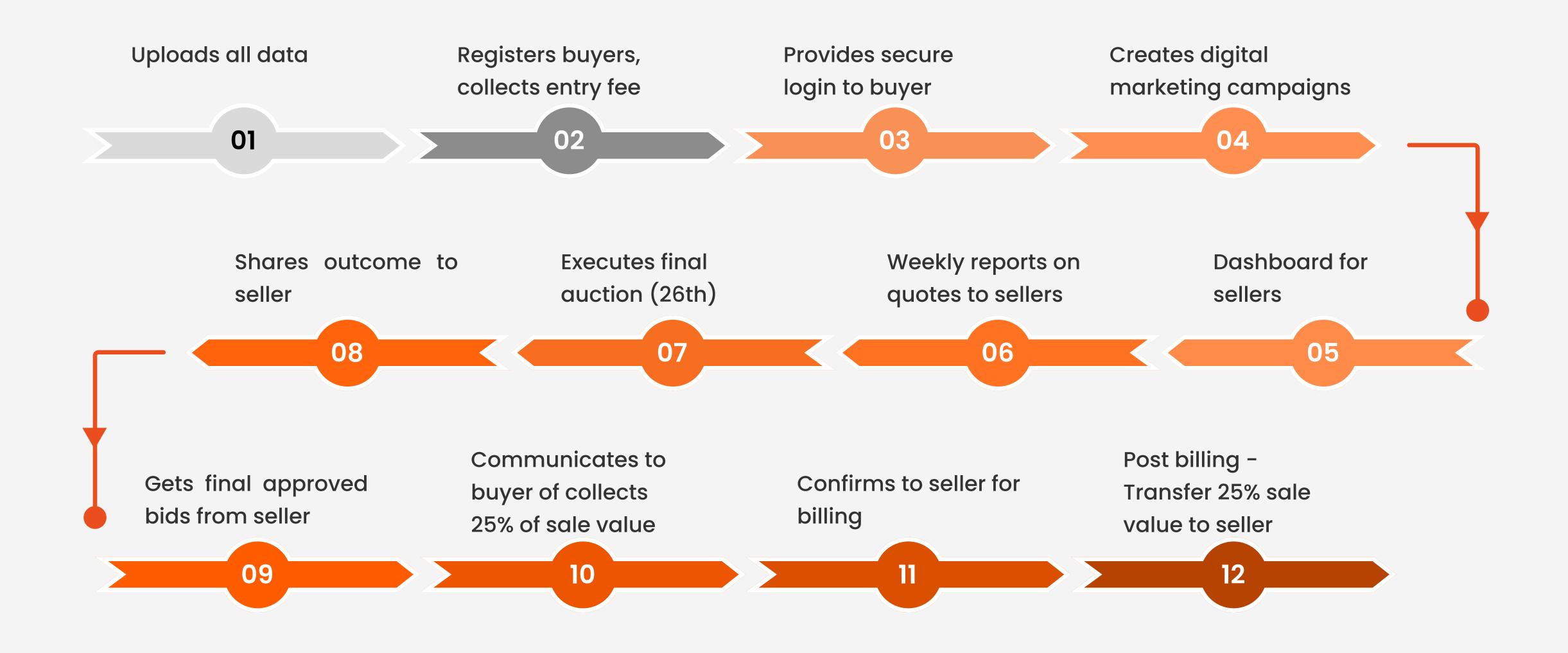
SurplusTek - Big Picture!









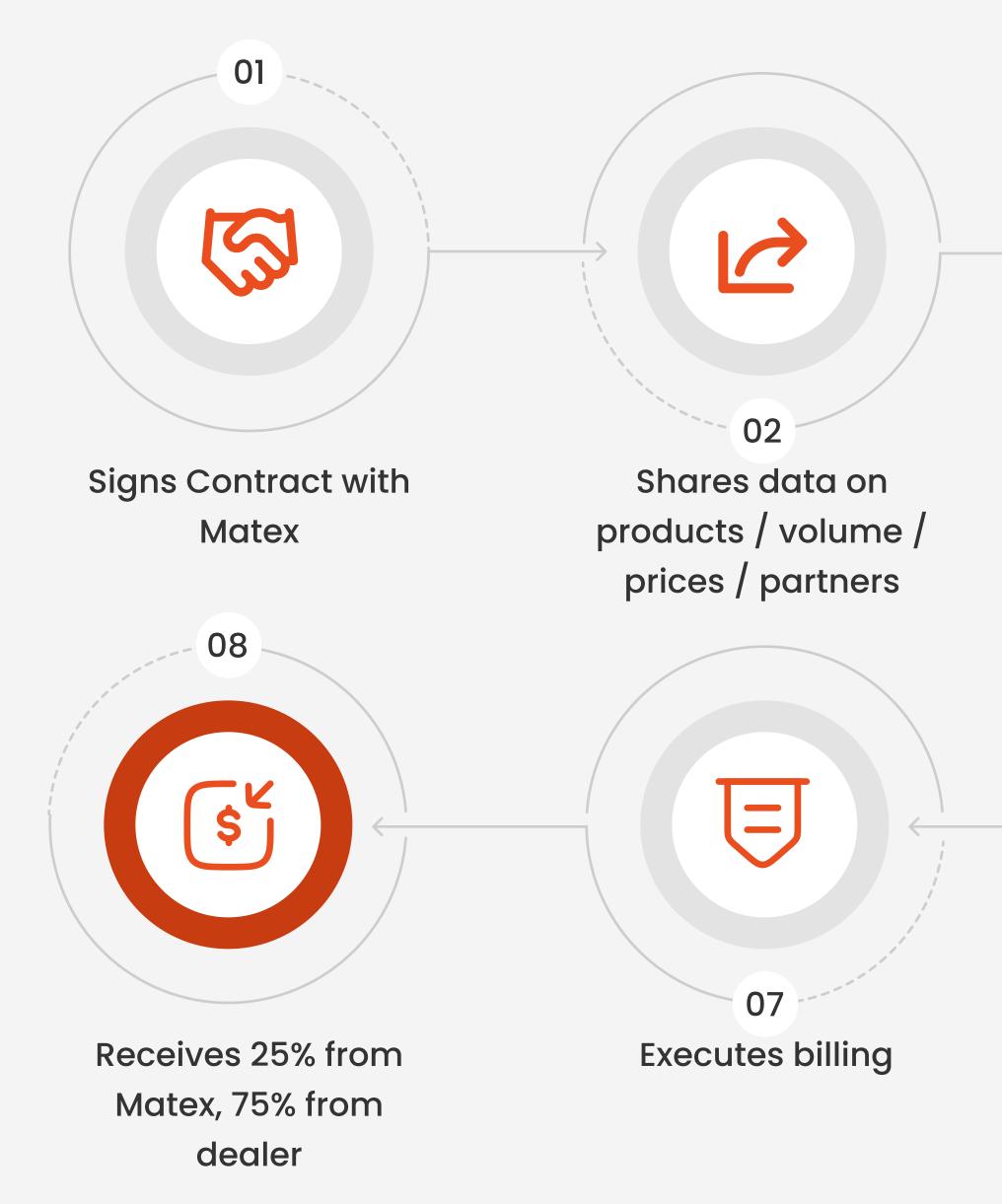


Surplustek SurplusTek Works for Matex

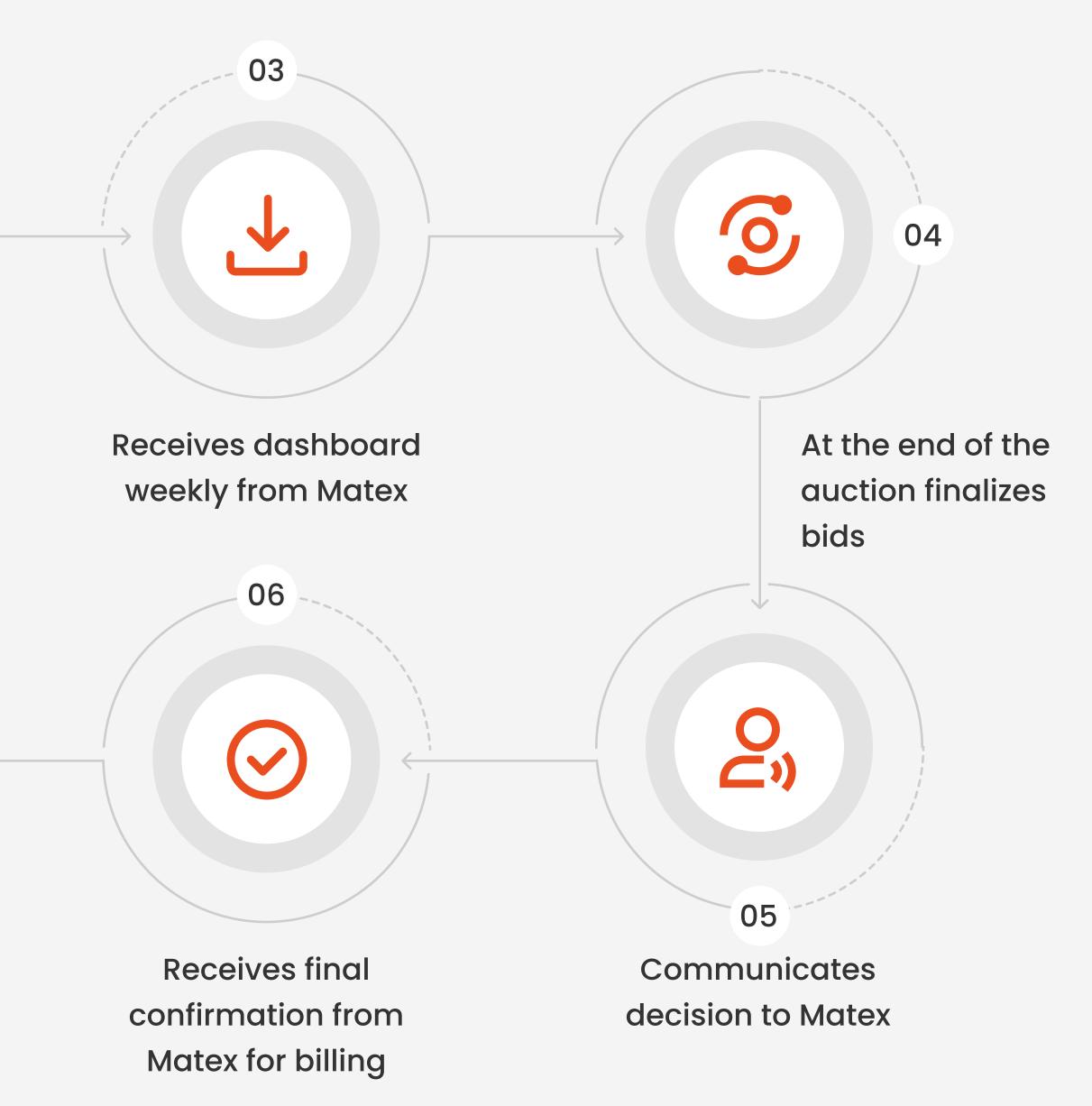








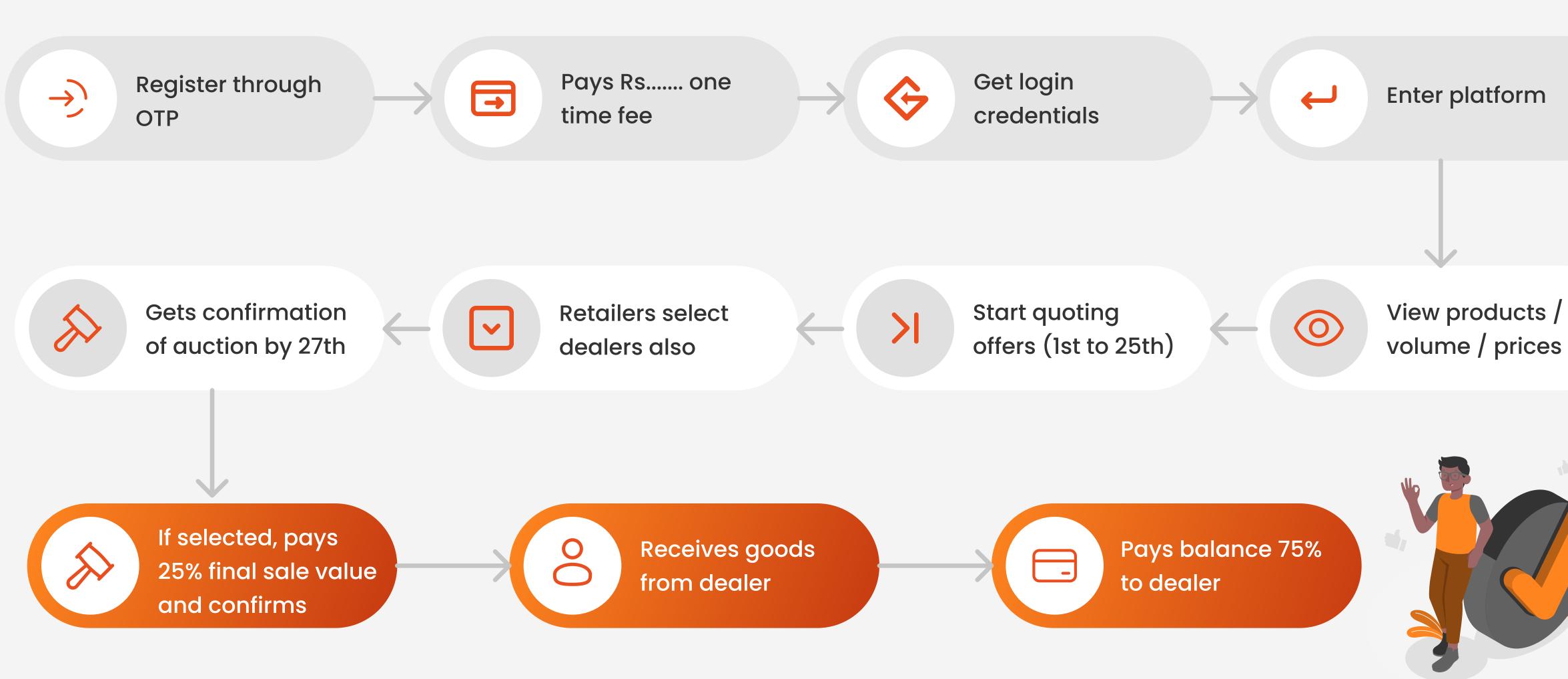
Surplustek SurplusTek Works for Seller











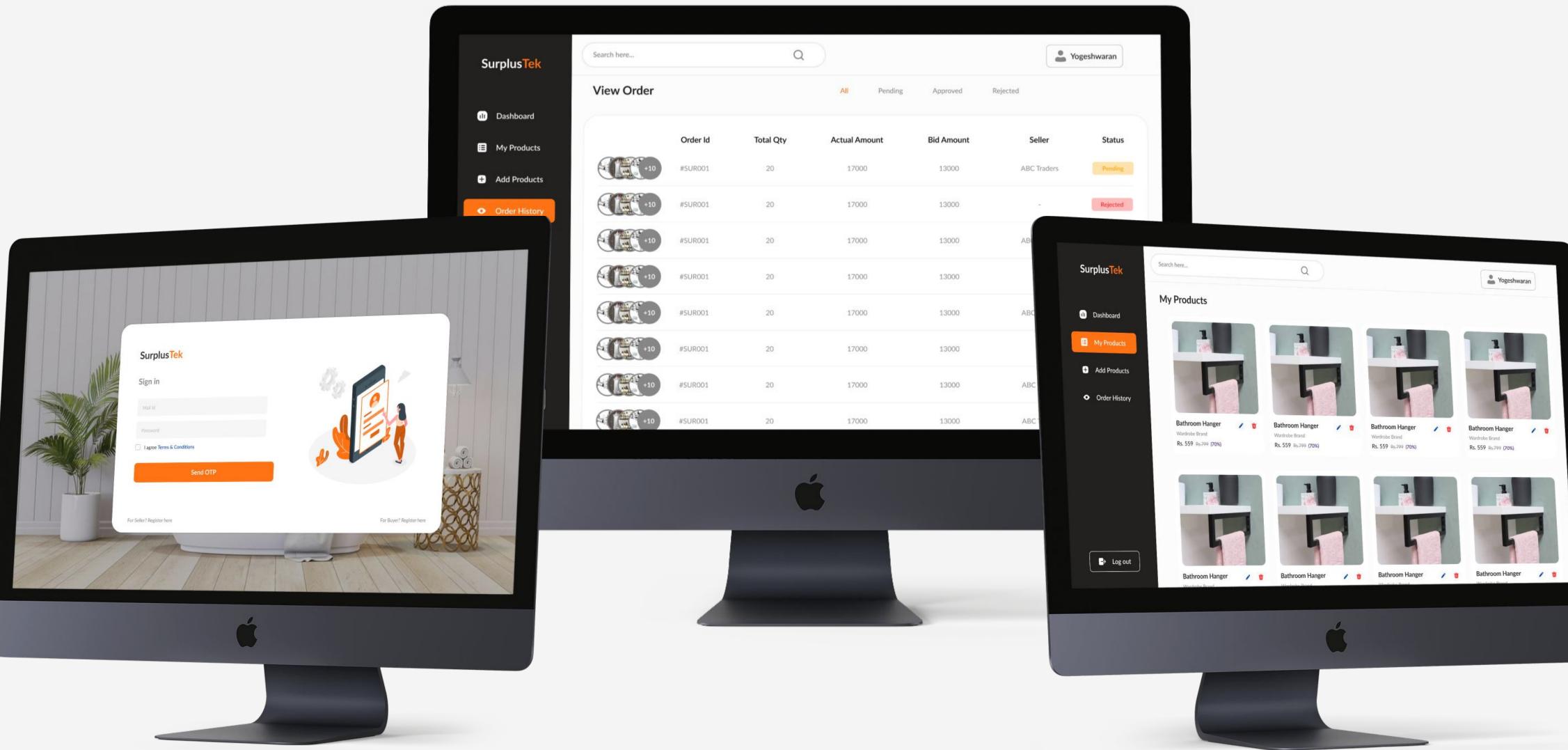
Surplustek **SurplusTek Works for Buyers**







SurplusTek Seller Screens







Pricing Model

Fixed Model

- For every month an all inclusive fixed fee of Rs. 2,00,000 (Rupees Two Lakhs only)
- This will cover all expenses of database maintenance, digital active promotion, marketing, telecom charges, auction execution, reports generation, cash flow management, etc.
- The fee payable is **50% in advance** and balance along with the invoice at the end of the month.

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Variable Model

- For every month a basic minimum fixed fee of Rs. 1,00,000 (Rupees One Lakh only) PLUS - a variable fee based on the success in terms of final billing value of the month - @2% of the net sale value.
- This will cover all expenses of database maintenance, digital marketing, active promotion, telecom charges, auction execution, generation, cash flow reports management, etc.
- The fee payable is Rs. 1,00,000 in advance and balance along with the invoice at the end of the month.

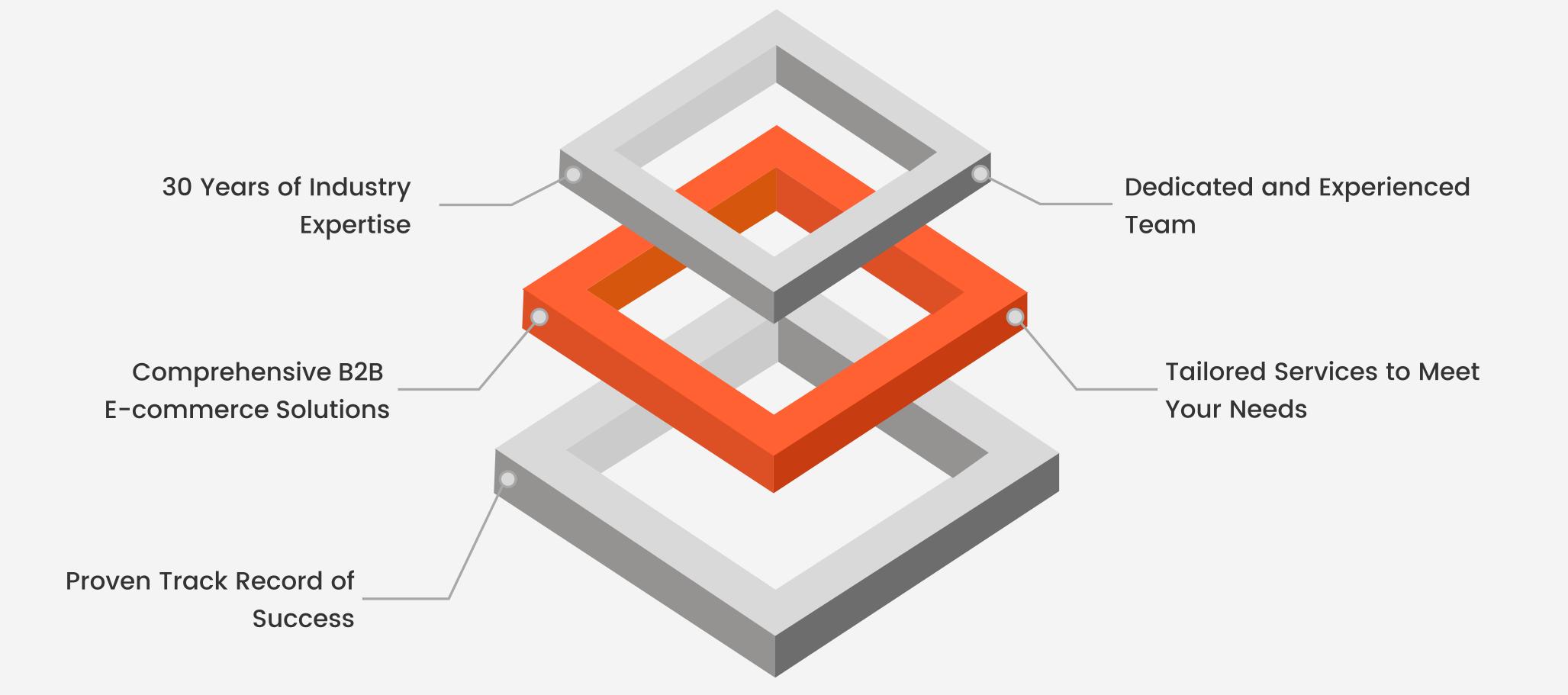








Our commitment to excellence and customer satisfaction is at the core of everything we do.



Surplustek **Welcome to Partner With Us**

We look forward to the opportunity to serve you!!!



