Surplustek

Turning Your Surplus into Cash



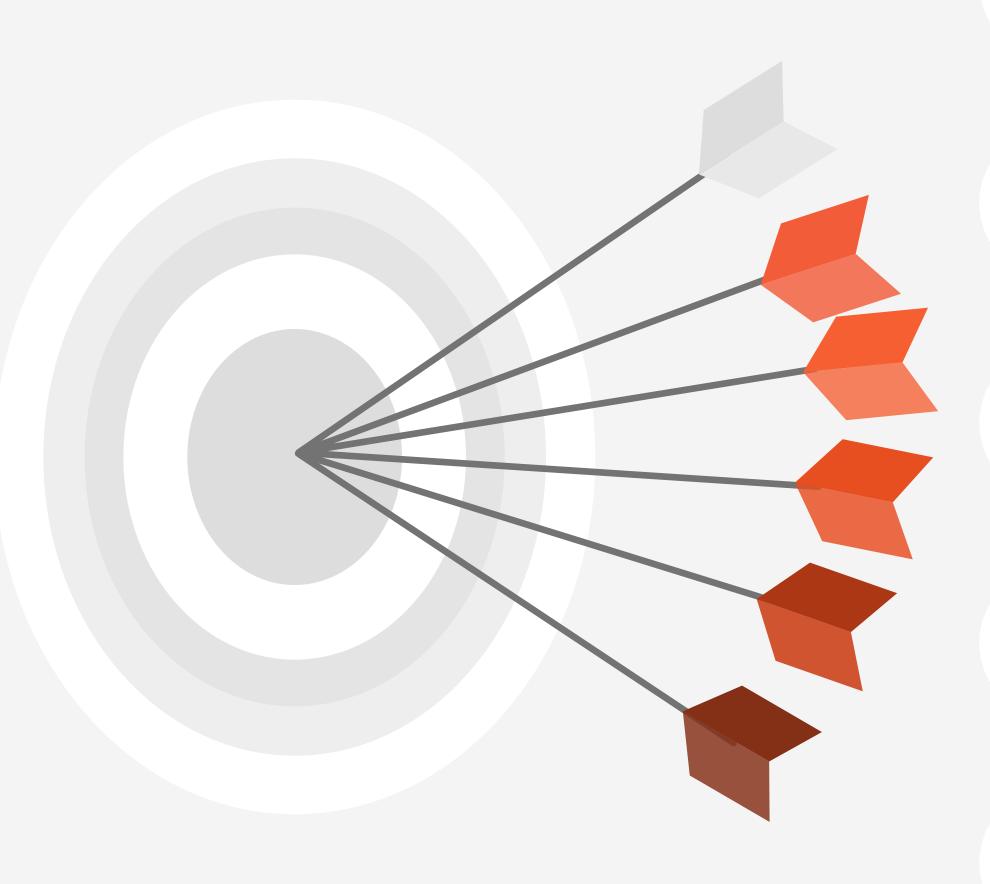






Table of Contents

Surplustek



01 About Matex

06 Security & Compliance

02 About Surplus

07 Workflow

03 Challenges & Solutions

08 Userflow

04 Key Benefits

09 SurplusTek Screens

05 Technology

10 Pricing Model



102 India's largest private exchange player

O3 Extensive client base of 800+ across industries

Active vendor base of 20000+ across all products & services

End-to-end solutions for business value chain (buying & selling)





About SurplusTek



We Manage Your Surplus Inventory and Turn them into Cash

SurplusTek is a digital online platform for businesses designed to streamline the management and sale of surplus inventory.

It leverages cutting-edge technology to showcase products and find the right buyers across locations, thereby enhancing efficiency and sustainability in surplus management.





Types of Surplus Inventory

Surplustek

01

Surplus finished goods

02

Surplus spares

03

Slow-moving products

04

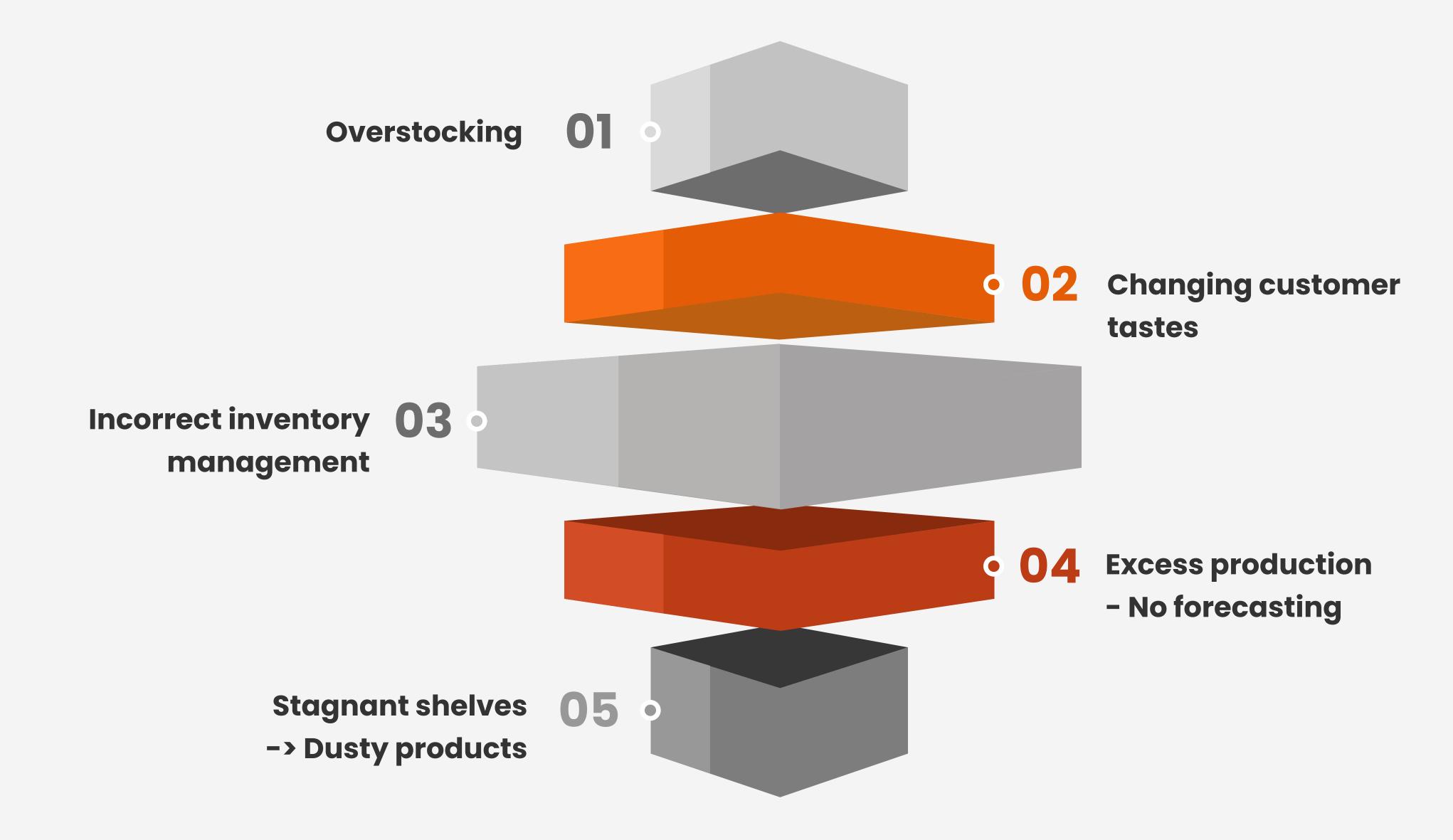
Non-moving products





Customer Challenges







Surplus Inventory Invites

Surplustek





SurplusTek Solutions

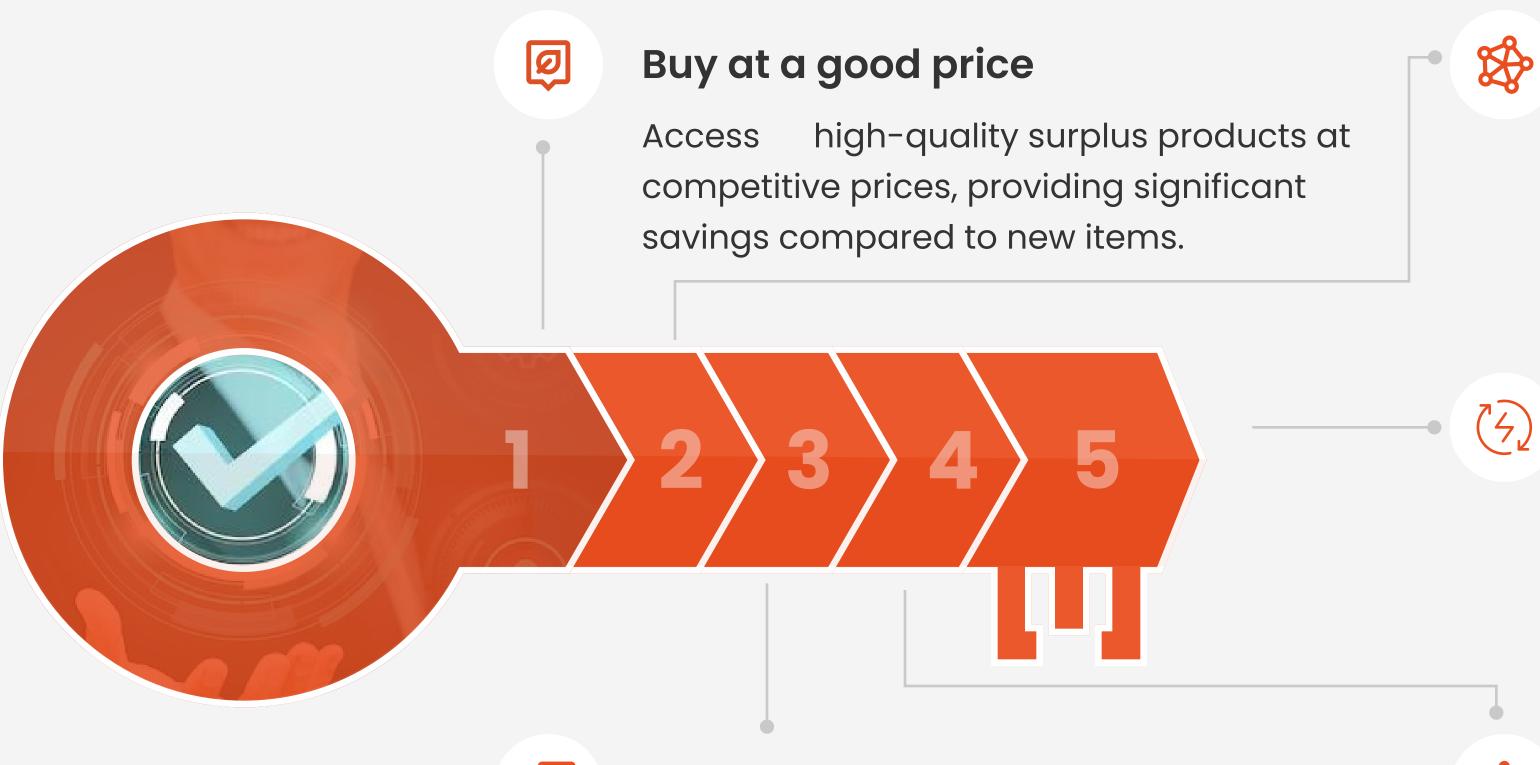






Key Benefits for Buyer







Explore a wide range of surplus goods across various categories, giving you more options to meet your needs.

Sustainable Purchasing

Contribute to environmental sustainability by purchasing surplus items and reducing waste.

Direct Access to Sellers

Connect directly with sellers and surplus material owners, facilitating easier transactions and better deals.

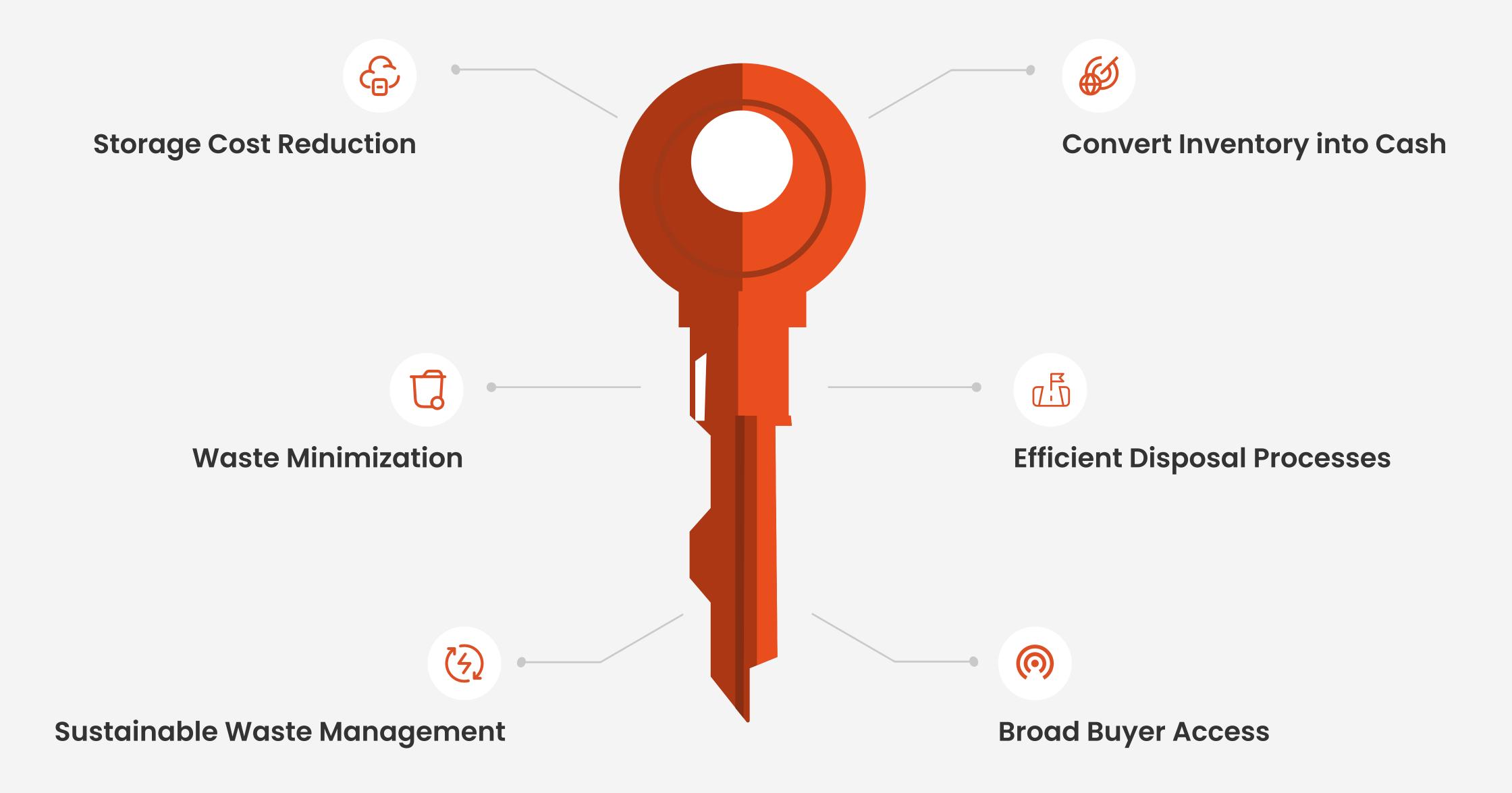
Streamlined Acquisition

Benefit from an efficient and straightforward purchasing process, saving time and effort in sourcing products.



Key Benefits for Seller





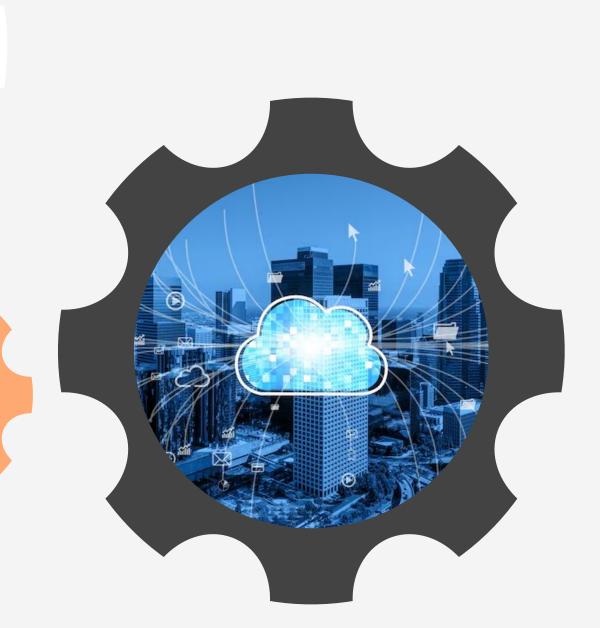


Technology We Use

Surplustek







Database

Mysql

Cloud Services

AWS



Security & Compliance





Secure Development Practices

Utilizing secure coding practices in Angular, jQuery, and Laravel, we mitigate vulnerabilities and ensure the integrity of our applications from development to deployment.



Ongoing Risk Management

Through continuous risk assessment and management, we proactively identify and address potential security threats, maintaining a secure and compliant environment.



Data Protection

Our web applications ensure robust data protection with encryption, secure access controls, and continuous monitoring.



Regulatory Compliance

We adhere to GDPR, HIPAA, and PCI-DSS, ensuring our applications meet all legal requirements.



Cloud Security

Using AWS, we implement multi-factor authentication, firewalls, and regular security audits to safeguard data.



Security & Compliance





Matex Net Private Limited



37/22, Chamiers Towers, 6th Floor, Chamiers Road Towers, Teynampet, Chennai – 600 018, Tamil Nadu, India.

Bureau Veritas Certification Holding SAS – UK Branch certifies that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the Management System Standard detailed below.

Standard

ISO/IEC 27001:2013

Scope of certification

INFORMATION SECURITY COVERING,

- 1. PROVIDING ONLINE AUCTIONS AND SUPPORTING SERVICES SUCH AS PREPARATION OF AUCTION CATALOGUE, INSPECTION OF ASSETS AND
- 2. SOFTWARE APPLICATION DEVELOPMENT AND MAINTENANCE FOR MANAGING ONLINE AUCTIONS

STATEMENT OF APPLICABILITY, VERSION NO:- 10.0, DATED:- 20-12-2023.

Original cycle start date: 01 April 202

Recertification cycle start date: 28 March 2024

Subject to the continued satisfactory operation of the organisation's Management System,

this certificate is valid until: 31 October 2025

Certificate No. IND.24.5543/IS/U Version

For certificate authenticity, click here https://certcheck.ukas.com/

ISO/IEC 27001 II

UKAS MANAGEMENT

Signed on behalf of BVCH SAS UK Branch Jagdheesh N. MANIAN Director – CERTIFICATION, South Asia Commodities, Industry & Facilities Division

Certification body address: 5th Floor, 66 Prescot Street, London, E1 8HG, United Kingdom

Local office: Bureau Veritas (India) Private Limited (Certification Business

Andheri (East), Mumbai – 400 093, India.

Further clarifications regarding the scope of this certificate and the applicability of the management system requirements may be obtained by consulting the organisation.

To check this certificate validity please call + 91 22 6274 2000.

Security and Compliance

We ensure platform security through a multi-layered security approach.

We are compliant with industry standards and regulations, including ISO certifications (ISO 27001:2013 & 9001:2015) and adhere to the IT Act 2000.



ertification

0

S

rita

Ve

 \Box

5

Matex Net Private Limited



37/22, 6th Floor, Chamiers Towers, Chamiers Road, Teynampet, Chennai – 600 018, Tamil Nadu, India.

Bureau Veritas Certification Holding SAS – UK Branch certifies that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the Management System Standards detailed below.

Standard

ISO 9001:2015

Scope of certification

- 1) PROVIDING ONLINE AUCTIONS AND SUPPORTING SERVICES SUCH AS PREPARATION OF AUCTION CATALOGUE, INSPECTION OF ASSETS AND COLLECTION OF EMD.
- 2) SOFTWARE APPLICATION DEVELOPMENT AND MAINTENANCE FOR MANAGING ONLINE AUCTION.

Original cycle start date:

28 April 2021

Recertification cycle start date: 24 April 2024

Subject to the continued satisfactory operation of the organisation's Management System

this certificate is valid until: 27 April 2027

Certificate No. IND.24.2636/QM/U Version: 1 Issue date: 24

J manufactures of the second o

For certificate authenticity, click here https://certcheck.ukas.com/

UKAS MANAGEMENT

ISO 9001:2015 IN046359

Signed on behalf of BVCH SAS UK Branch Jagdheesh N. MANIAN Director – CERTIFICATION, South Asia Commodities, Industry & Facilities Division

Certification body address: 5th Floor, 66 Prescot Street, London, E1 8HG, United Kingdon

Local office: Bureau Veritas (India) Private Limited (Certification Business)
72 Business Park, Marol Industrial Area, MIDC Cross Road "C",
Andheri (East), Mumbai – 400 093, India.

Further clarifications regarding the scope of this certificate and the applicability of the management system requirements may be obtained by consulting the organisation. To check this certificate validity please call + 91 22 6274 2000.







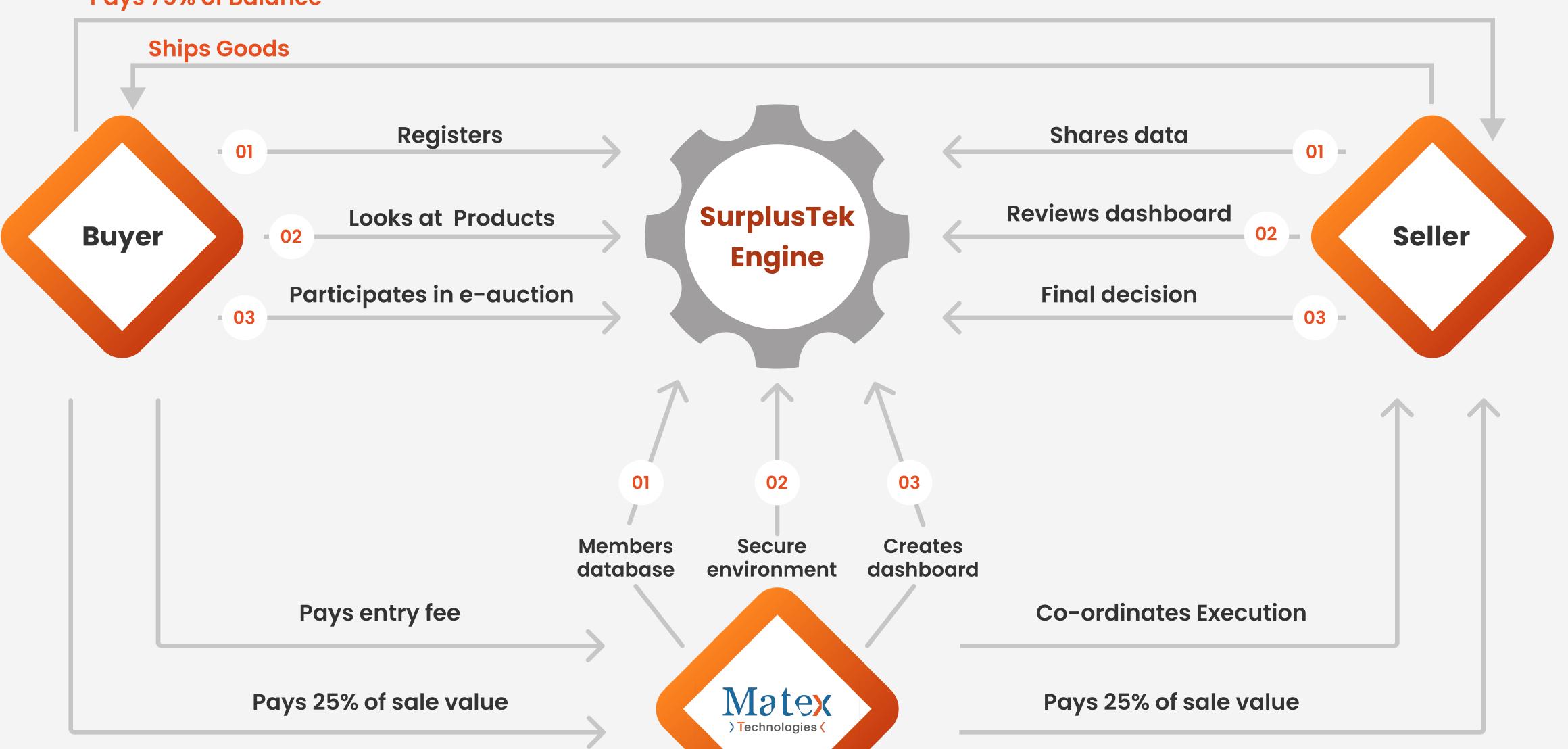




SurplusTek - Big Picture!

Surplustek

Pays 75% of Balance





SurplusTek Works for Matex

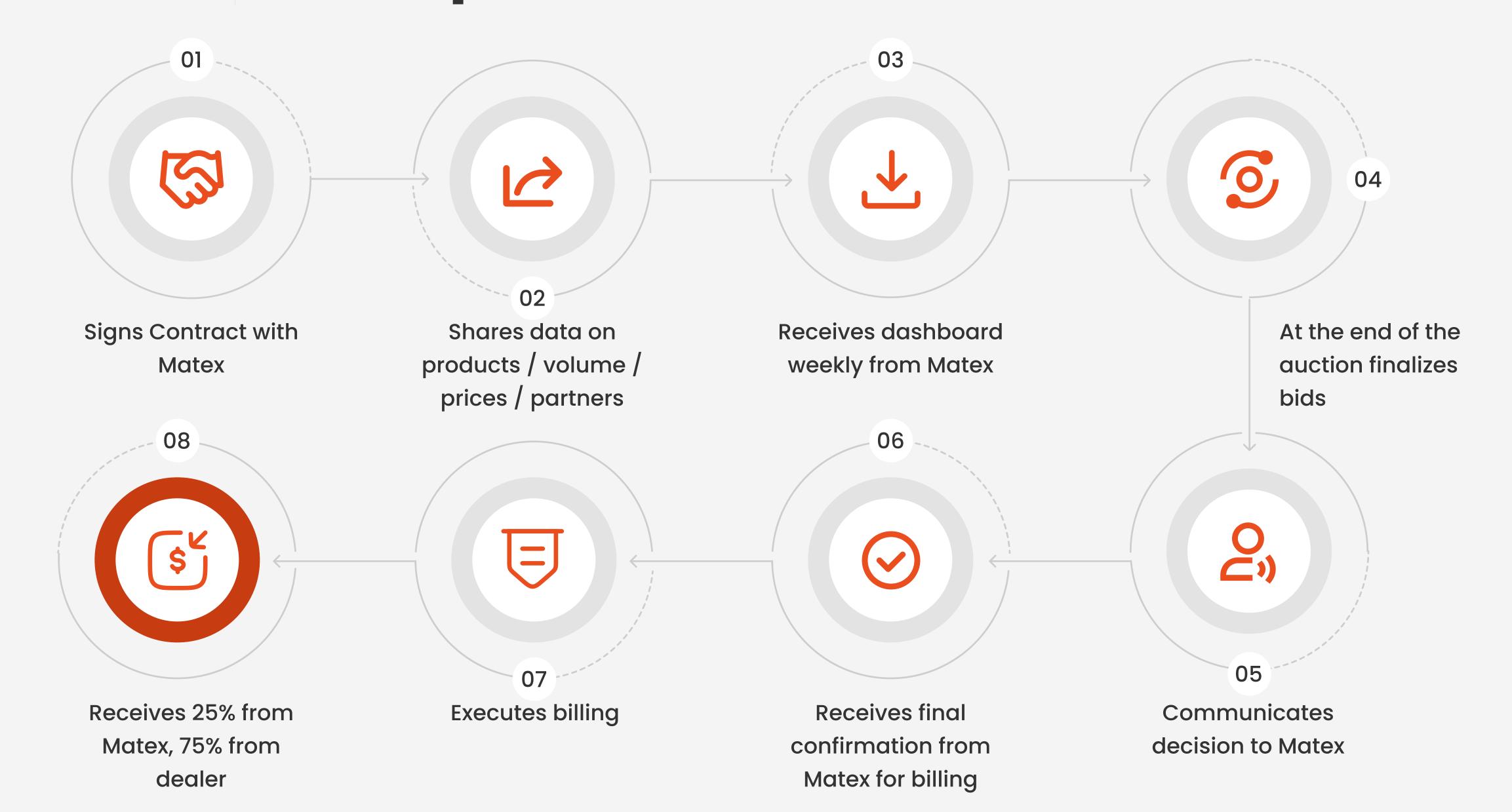






SurplusTek Works for Seller

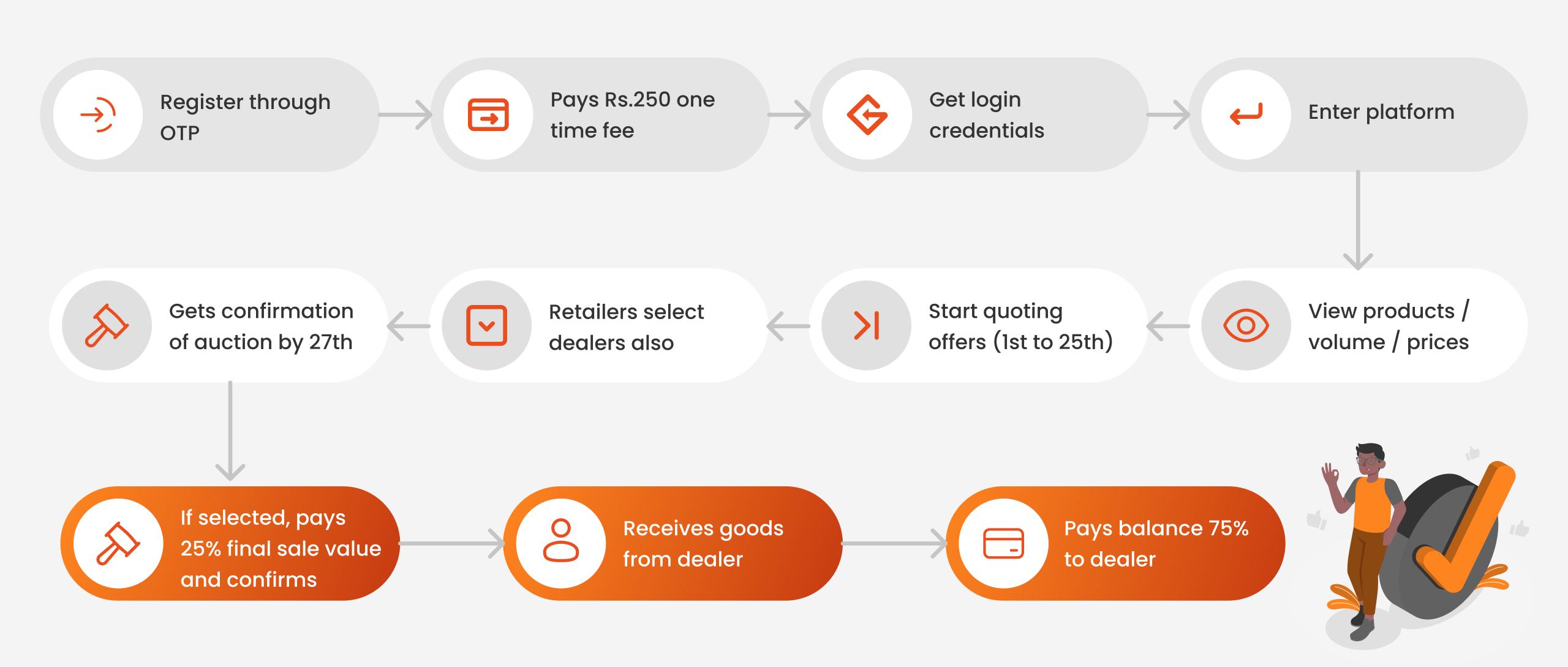
Surplustek





SurplusTek Works for Buyers

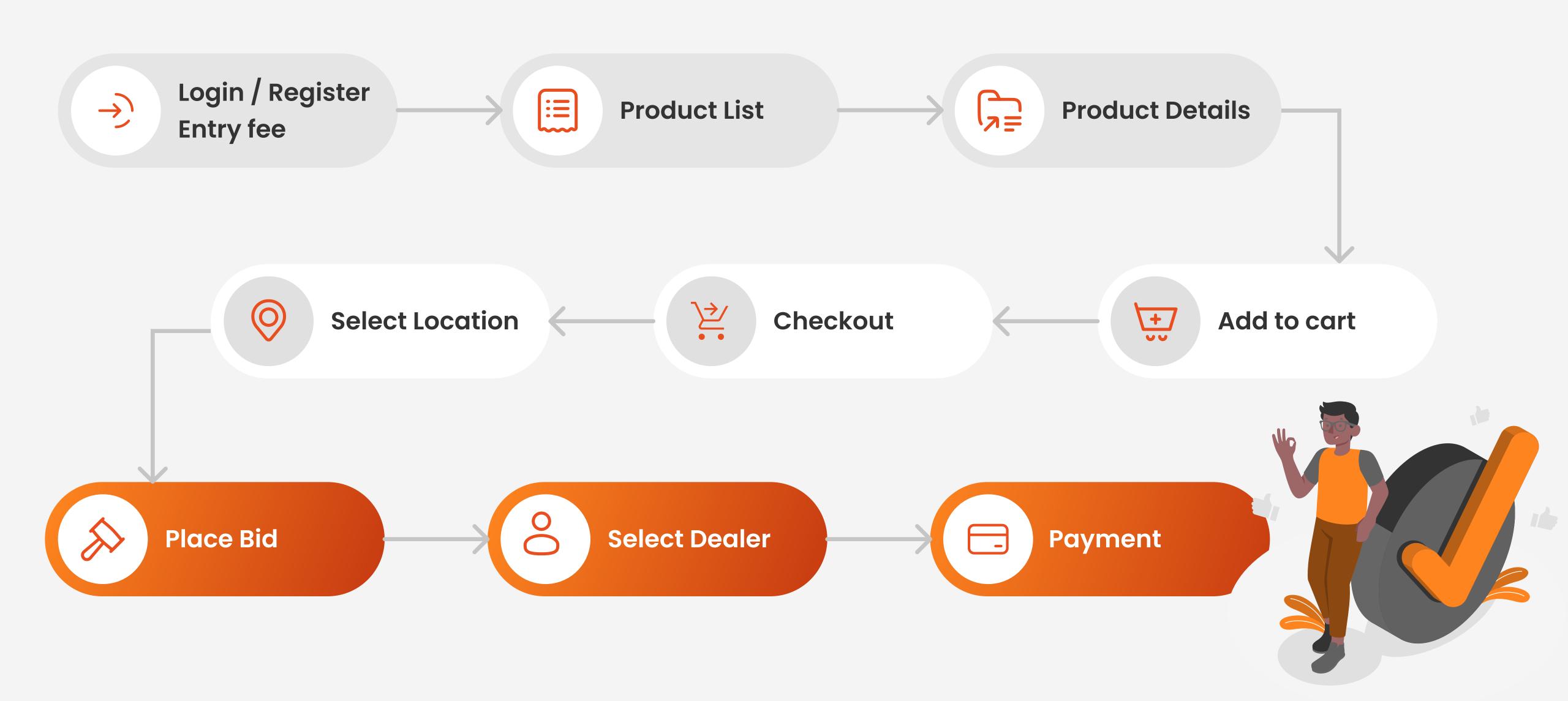
Surplustek





User Flow For Buyer

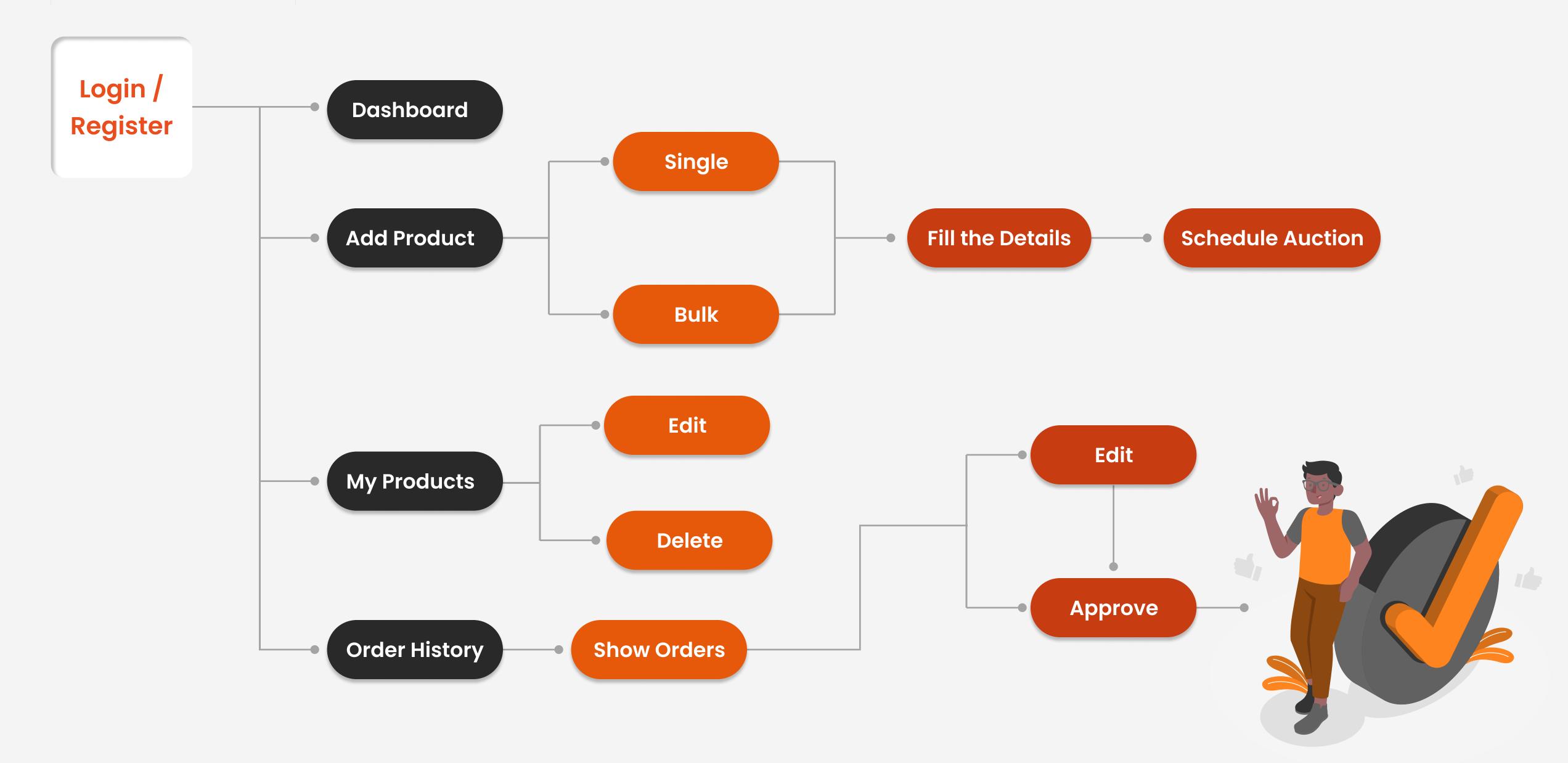






User Flow For Seller







SurplusTek Seller Screens

Surplustek



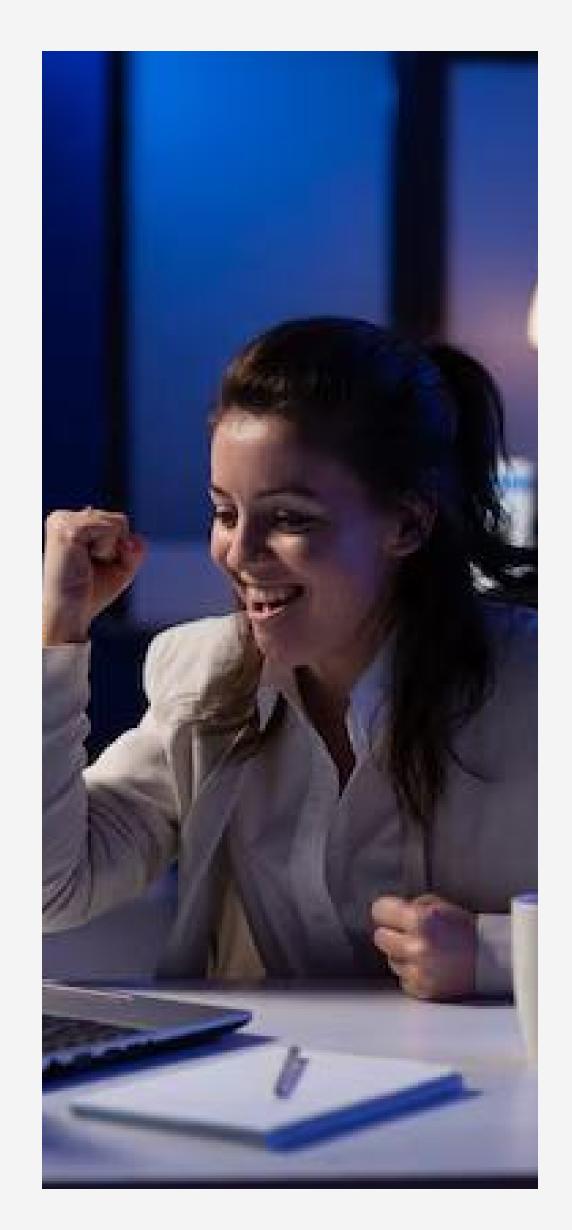


Pricing Model

Surplustek

Fixed Model

- For every month an all inclusive fixed fee of Rs. 2,00,000 (Rupees Two Lakhs only)
- This will cover all expenses of database maintenance, digital marketing, active promotion, telecom charges, auction execution, reports generation, cash flow management, etc.
- The fee payable is **50% in advance** and balance along with the invoice at the end of the month.



Variable Model

- For every month a basic minimum fixed fee of Rs. 1,00,000 (Rupees One Lakh only)
 PLUS a variable fee based on the success in terms of final billing value of the month @2% of the net sale value.
- This will cover all expenses of database maintenance, digital marketing, active promotion, telecom charges, auction execution, reports generation, cash flow management, etc.
- The fee payable is **Rs.1,00,000** in advance and balance along with the invoice at the end of the month.



Welcome to Partner With Us



Our commitment to excellence and customer satisfaction is at the core of everything we do.

